



*Everyone is a Winner*

20  

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# *Everyone is a Winner*

*CRC teacher, Lorraine Keating and Eilis McTeigue*

James Rock (SNA), Mollie O'Toole  
and Maisie Randle, CRC



## OVERVIEW

# COMPANY INFORMATION

## REGISTERED NUMBER IN IRELAND

45561

## REGISTERED CHARITY NUMBERS

CRA 20043285

CHY 13691

## REGISTERED ADDRESS & BUSINESS ADDRESS

College House,  
71 - 73 Rock Road,  
Blackrock,  
Co. Dublin,  
A94 F9X9

## CHIEF EXECUTIVE

Senan Mullins

## COMPANY SECRETARY

Porema Limited,  
22 Northumberland Road,  
Ballsbridge,  
Dublin 4.  
D04 ED73

## BANKERS

Bank of Ireland,  
6 Lower O'Connell Street,  
Dublin 1,  
D01 X324

Allied Irish Bank,  
Main Street,  
Blackrock,  
Co. Dublin.  
A94 TK22

## SOLICITORS

McCann Fitzgerald,  
Riverside One,  
Sir John Rogerson's Quay,  
Dublin 2.  
D02 X576

## AUDITORS

Nexia Smith & Williamson,  
Registered Auditors,  
Paramount Court,  
Corrig Road, Sandyford Business Park,  
Dublin 18.  
D18 R9C7

## PENSION ADVISORS

Invesco Pension and Investment,  
Consultants,  
2 Sandyford Business Centre,  
Burtonhall Road,  
Sandyford,  
Dublin 18.  
D18 XK37

# MISSION, VISION AND VALUES



## Our Mission

Our mission is to secure charitable giving in an open and transparent manner to empower children and adults to live life to the full.



## Our Vision

Our vision is to grow and sustain our fundraising to support our Beneficiaries in creating a tangible impact for those who most need our support.

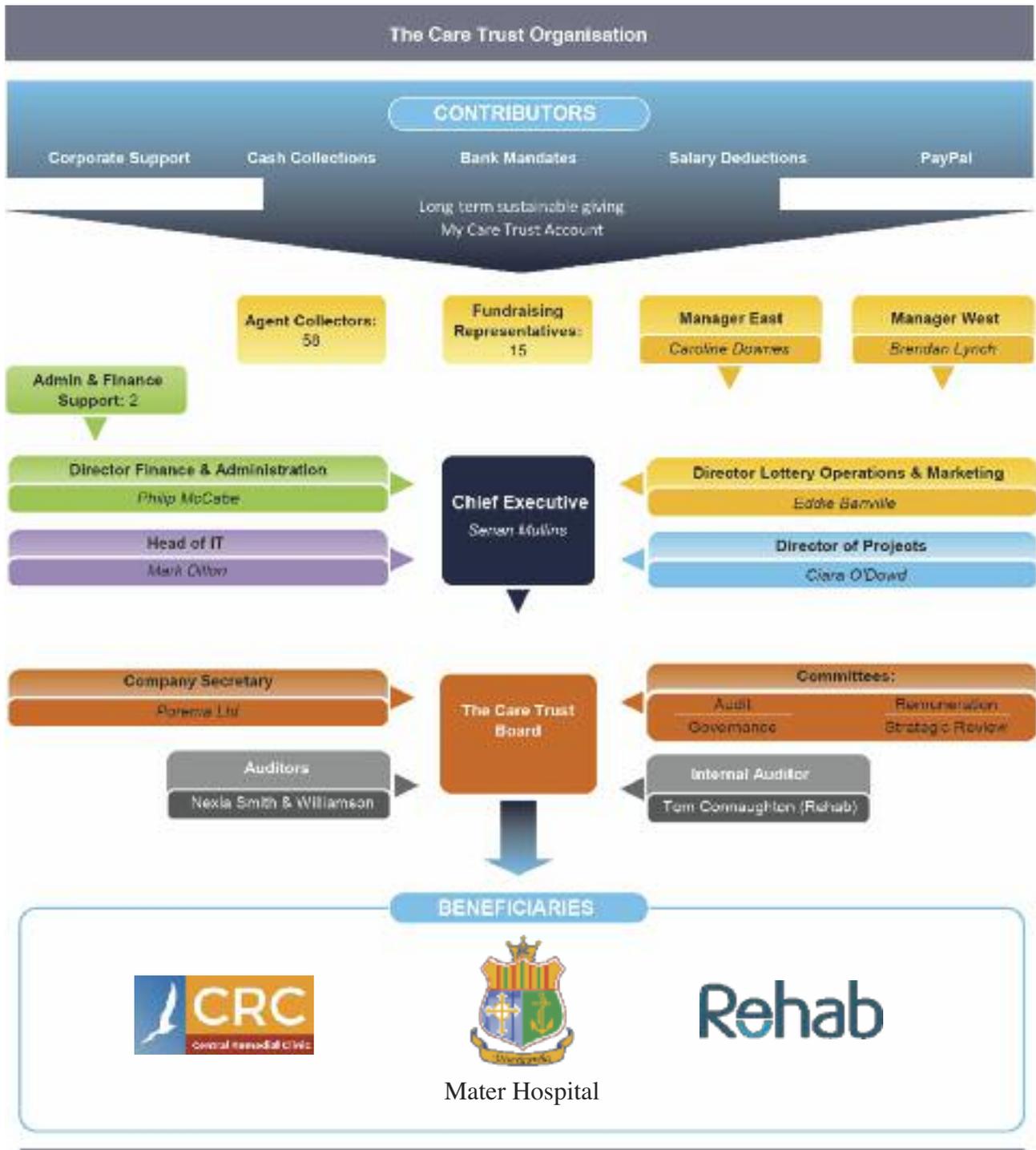


## Our Values

Our values are accountability, integrity, respect, honesty and transparency and we aim to show and act in accordance with these values in everything we do.



# THE CARE TRUST ORGANISATION



# A WORD FROM THE CHAIRPERSON

Over the last two years, being involved with The Care Trust team as a volunteer director and, presently, as Chairperson has required ensuring that The Care Trust continues to be fit for purpose. Now, more than ever, we, as with all charities, are having to work very hard to retain the ongoing trust of all our Contributors.

Good governance is certainly about having our Risk Register updated and routinely reviewed, and about having updated policies and procedures; but, it is also a frame of mind that is instilled in the organisation from top to bottom, from the newest recruit to the longest serving member. If the mentality of openness, accountability and transparency is present, then problems can be avoided. When issues do arise, we seek to learn from them and see how we can do better. We are committed to fundraising in an open fashion and our full accounts for the past 8 years are available on our website. In 2018, we were a winner in the Carmichael's Good Governance Awards in the "Best Governance Improvement Initiative" category for our size, and we are very proud of that achievement. The Care Trust seeks to fulfil its role of fundraising through its lottery licence to operate draws and by promoting the tremendous work our Beneficiaries do.

We had another 36 car winners in The Care Trust Draws in 2018 and I wish them all safe driving and thank them for supporting us. A recent car winner, not unlike many of our Contributors, forgot he was in our monthly draw for three cars. He was contributing to support our Beneficiaries. So it was a pleasant surprise for him when we contacted him with the welcome news that he had won a new Ford Fiesta Zetec.

It is great that so many Contributors are there to support our deserving Beneficiaries in the Central Remedial Clinic, Rehab and the Mater University Hospital. The skills and dedication that the staff bring to their daily work in each of these centres of excellence are vital for so many families and individuals of all ages and backgrounds living with disabilities and serious illness. The many service users in each of these entities deserve a first-class service and our role is to assist with additional funding that is always greatly appreciated and essential to giving them the opportunity to participate as full members of society.

There is also the challenge ahead in 2019 of implementing our recently completed strategic review and in bringing hearts and minds of stakeholders with us in refreshing and renewing our fundraising endeavours.

I thank the former Chairperson, Tom Quinn, for guiding and leading The Care Trust in this governance journey. I thank my fellow board members for their support and commitment to The Care Trust and I welcome our newest director, Patrick Hall, to the Board for 2019. I also thank our Chief Executive and the senior management team for their diligence and ongoing commitment to the organisation.

The sense of team and participation is very strong in The Care Trust and this asks and encourages each member of the team to strive for continuous improvement in our performance. There is an old cliché that not everyone can be a winner, but we certainly think we have winners, not just in our draws, but in The Care Trust team, in each individual availing of the services and in the dedicated staff, be it in CRC, Rehab or the Mater University Hospital. We have winners in our fundraising representatives, going door-to-door to sign up new Contributors to support our Beneficiaries.

And we have a winner in you, as you read this, if only you can spread the word of what we do and how we do it. It is great to be part of a winning and successful team. Our success is measured in your support and the loyal support of all our Contributors.



Bernard Walsh  
Chairperson  
March 2019

# CHIEF EXECUTIVE'S STATEMENT

for the year ended 31 December 2018

I am delighted to report that, in 2018, The Care Trust remitted a total of €2,131,546 to our Beneficiaries. This was apportioned as follows: €940,000 to the Central Remedial Clinic, €940,000 to Rehab, €250,000 to the Mater and €1,546 to the Irish Heart and Lung Transplant Association.

The old adage is that not everyone can be a winner, but we like to think that with The Care Trust we prove that this is not so and that everyone, indeed, is a winner. In 2018, we won the confidence of 3,114 people who signed up as new Contributors. There were many more conversations and even more doors called to where we were unsuccessful, but this is the challenge our representatives face every day, in every weather.

When our fundraising representative is on your doorstep asking you to sign up to The Care Trust by bank mandate, our very first challenge is winning your confidence. How do we do that? We do it by many little steps, in everything we do. We ensure our person on your doorstep is appropriately informed and properly trained to be an ambassador for us and for our Beneficiaries. We ensure your contact with us, in seeking assurance or clarification, is dealt with quickly and honestly. We ensure our website has up-to-date information about us: what we do, how we do it and what our results have been, including full financial accounts for 2011 to 2018. We ensure our board members receive a comprehensive induction and are fully briefed before commencing as directors of The Care Trust Board.

We ensure that any complaints from the public are captured on our Complaints Register, that the Board are updated and that we follow through to resolve the issues. We ensure that suspected fraud is recorded on our Fraud Register and that the Garda Síochána are informed, as appropriate. We maintain a practical and relevant Risk Register which lists and tracks all potential risks to our organisation. Our Risk Register is integrated with a comprehensive Business Continuity Plan, which means we've considered all known risks and have put in place practical action plans to mitigate these risks.

We take full responsibility to ensure our compliance with the obligations of the Data Protection Acts and of the General

Data Protection Regulation. We safeguard all personal data, ensuring that it is fairly obtained with consent, stored securely, used only for the purpose for which it was obtained and only retained for as long as it is required.

This is the good governance journey we are on, so we can win your trust. It is a constant journey because we are only as good as our last event. We are committed to this journey in every aspect of our fundraising.

What helps our representatives win your support are the validations from the children and adults who use the services of our Beneficiaries. Their experiences are important to us, not just for demonstrating the work of our Beneficiaries, but because as users of services they are our winners and they encapsulate what we are about. And for us, being part of any winning team is a great feeling, as we play our part in providing valuable additional funding to our Beneficiaries.

In this Annual Report, we endeavour to win your confidence in what we do by explaining clearly how we fundraise, and by explaining our results, our challenges in achieving those results and our plans for the future.

In 2018, we had 36 Ford Fiesta prize-car winners, and 252 consolation cash-prize winners. We advertise this significant draw offering by emailing our Contributors each month, by keeping our website updated and by printing and distributing monthly-results sheets to our cohort of cash Contributors. Also in 2018, we availed of the opportunity to promote our draw winners and the tremendous work of our Beneficiaries through six half-page advertisements in the national press, as well as broadcasting a national radio campaign in January 2019.

By the end of 2018, we had won and retained the confidence of 32,716 Contributors. Although down on previous years, we are seeking to arrest this decline and to grow our Contributor base.

Our strategic review in 2017 highlighted the need for testing and trialling new fundraising initiatives, as well as the need to work more closely with our Beneficiaries in securing client

# CHIEF EXECUTIVE'S STATEMENT

for the year ended 31 December 2018  
(continued)

validations so that our representatives on the doorstep can accurately promote the work they do. Furthermore, as our Beneficiaries can account for the support they received from The Care Trust, so we, in turn, can account to our Contributors.

Much work has been completed by us in recent years ensuring proper governance procedures are in place at every level in The Care Trust as we seek to win and retain the trust of the public. The appointment of the Charities Regulator has been a welcome development, as the entire sector is now underpinned by the requirement for appropriate governance and accountability.

Ensuring we adhere to proper governance, transparency and accountability in all we do has been a priority for us even as we battle the significant challenge of a declining Contributor base. Good governance has laid a solid foundation for our fundraising in winning the trust of the public. We now seek to implement the recommendation of the strategic review in refreshing the existing offer and developing new fundraising channels. The creation of the new post of Director of Lottery Operations and Marketing has been very welcome and timely as we seek to strengthen our fundraising endeavours and grow our Contributor base.

Our previous strategic review was completed in 2001 and the challenge at that time was to pull together the disparate divisions that were then in the organisation and to introduce technology to an almost entirely manual operation. A few years into this process of renewal, the move to "direct to bank" commenced with our first direct-debit Contributor in 2003. This was a major change and dovetailed with the drive to computerisation. And now the challenge, some 15 years later, is no less daunting as we set out to arrest the decline in the Contributor base and in fact, seek to grow it, however daunting. We have a very positive and supportive board and the sector is once again earning the trust and confidence of the public; so it is a challenge we are confident in rising to and in meeting with success.

I wish to thank all my colleagues in The Care Trust for their steadfast resilience, teamwork and support. I wish,

furthermore, to thank our Chairperson, Bernard Walsh, for the enthusiasm, commitment and positivity that he brings to The Care Trust and for the time and support he has given to me and to the Board. I sincerely thank all board members, including those who left us during 2018, for the generous gift of their time in volunteering as directors to The Care Trust Board of Directors and to its Committees, and for their diligence in the stewardship of this unique and visionary organisation.



Senan Mullins  
Chief Executive  
March 2019

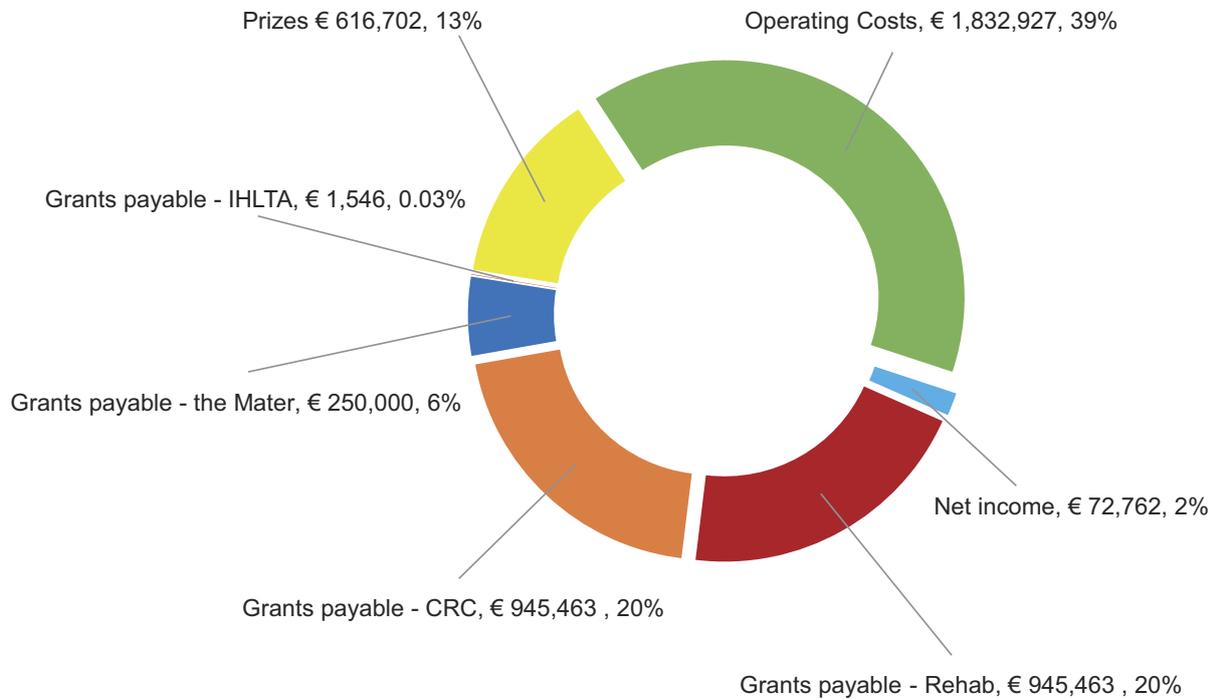
# THE CARE TRUST PERFORMANCE REVIEW

## The Care Trust Lottery Performance Comparison

	The Care Trust DAC y/e 31.12.2018		New York State Lottery y/e 31.03.2018		Premier Lotteries Ireland y/e 31.12.2017		Camelot UK Lotteries Ltd y/e 31.03.2018	
	€m		US\$m		€m		UK£ m	
Prizes	0.62	13.2%	4,816	48.3%	452	56.5%	3,928	56.5%
Beneficiaries	2.14	45.9%	3,372	33.8%	226	28.3%	1,533	22.2%
Lottery duty							834	12.0%
Operating costs	1.83	39.3%	1,802	18.1%	104	13.0%	564	8.1%
Operating profit before tax	0.07	1.6%	(16)	-0.2%	17	2.2%	84	1.2%
Gross ticket sales	4.66	100.0%	9,974	100.0%	800	100.0%	6,952	100.0%

Source: Published Annual Reports

## The Care Trust Performance 2018



# THE CARE TRUST PERFORMANCE REVIEW (continued)

## The Care Trust Performance 2009 - 2018

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000
<b>Income</b>										
Santa Bear appeal	41	18								
Draw Income - cash collections	3,944	3,337	3,143	2,770	2,390	1,629	1,402	1,226	1,128	939
Draw Income - bank mandate	3,945	4,282	4,680	4,411	4,544	3,822	3,858	3,621	3,525	3,479
Donations & other	189	179	221	206	225	168	465	227	256	247
	<b>8,119</b>	<b>7,815</b>	<b>8,044</b>	<b>7,387</b>	<b>7,160</b>	<b>5,619</b>	<b>5,725</b>	<b>5,074</b>	<b>4,909</b>	<b>4,665</b>

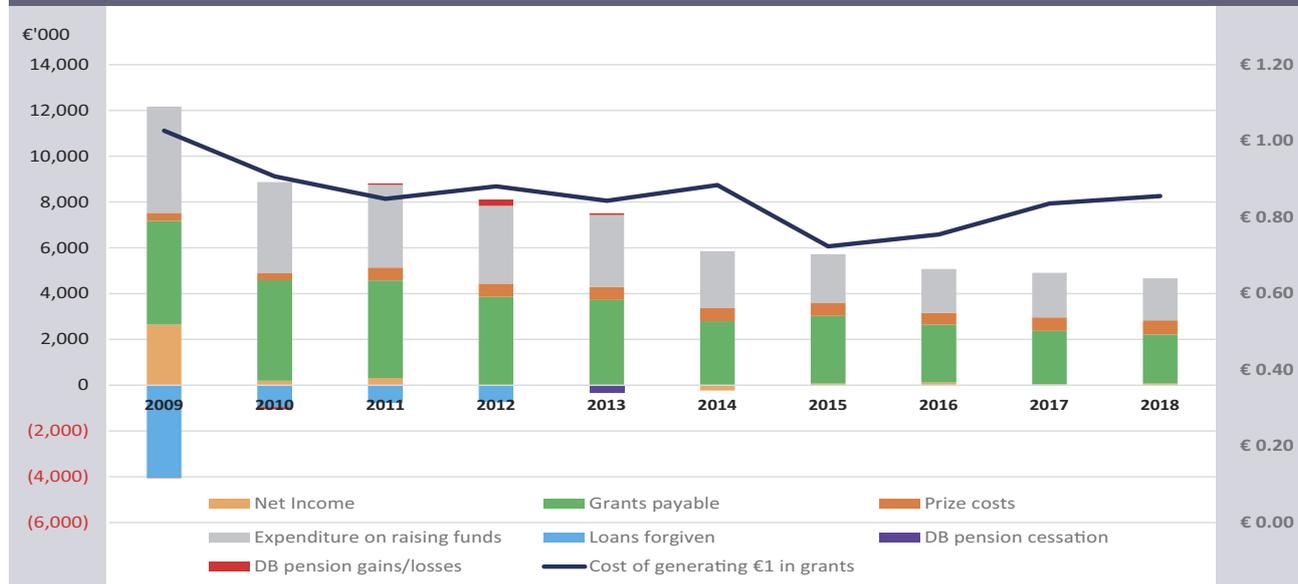
## Expenditure

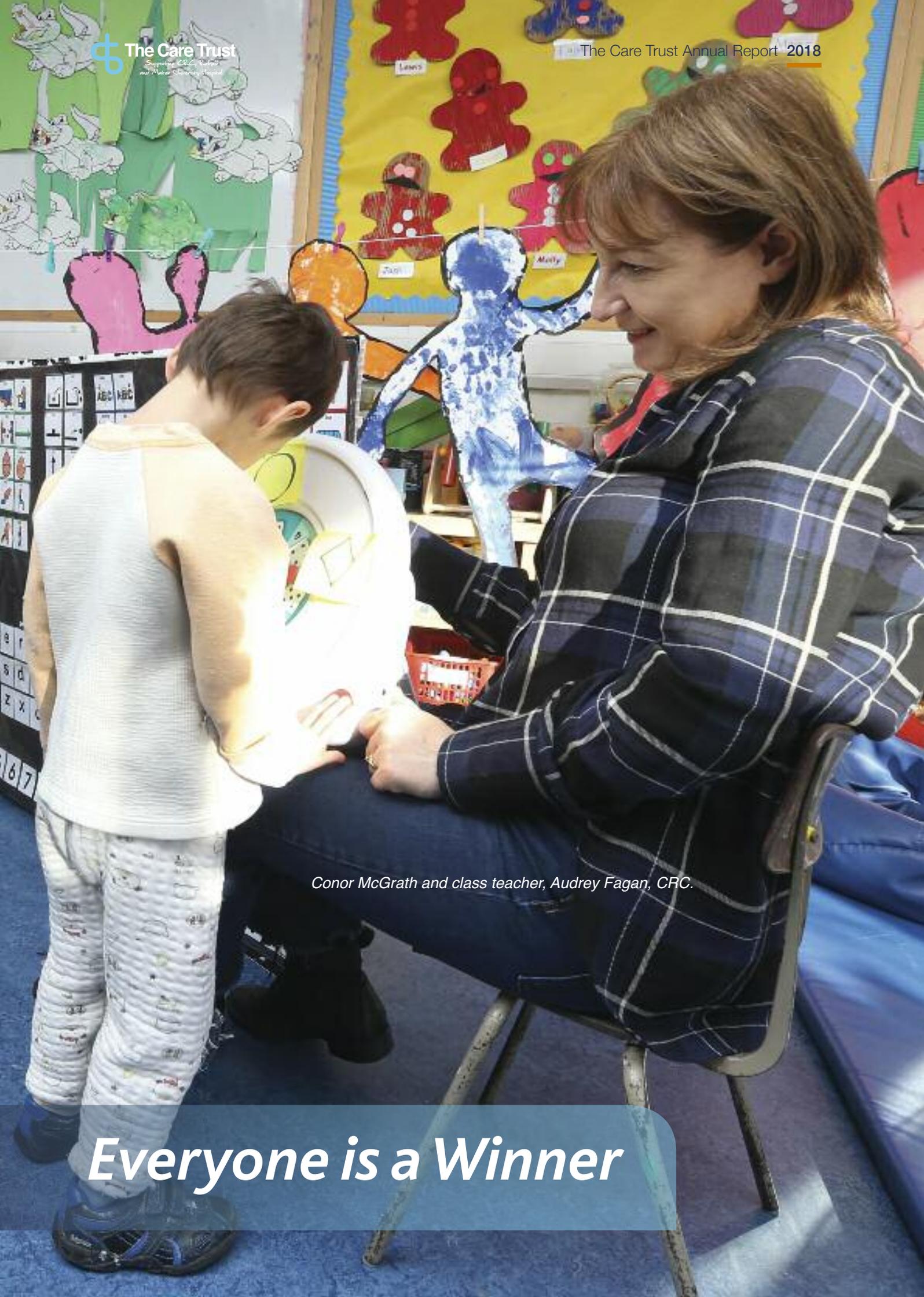
Prize costs	350	301	571	569	569	570	565	514	595	617
Grants payable	4,525	4,390	4,255	3,863	3,726	2,801	2,950	2,530	2,327	2,142
Loans forgiven	(4,042)	(956)	(770)	(698)						
DB pension cessation					(289)					
DB pension gains/losses	(14)	(100)	58	276	68					
Expenditure on raising funds	4,648	3,982	3,611	3,404	3,144	2,479	2,135	1,911	1,946	1,833
Net Income	2,652	198	319	(27)	(59)	(231)	75	119	41	73
	<b>8,119</b>	<b>7,815</b>	<b>8,044</b>	<b>7,387</b>	<b>7,160</b>	<b>5,619</b>	<b>5,725</b>	<b>5,074</b>	<b>4,909</b>	<b>4,665</b>

## Key performance indicators

Contributors	78,903	69,623	66,145	54,813	54,811	41,917	43,291	36,618	34,813	32,716
Avg monthly contribution	€ 8.58	€ 9.35	€ 10.13	€ 11.23	€ 10.89	€ 11.17	€ 11.02	€ 11.55	€ 11.75	€ 11.88
% Total income to Beneficiaries	56%	56%	53%	52%	52%	50%	52%	50%	47%	46%
Prizes as % of total income	4%	4%	7%	8%	8%	10%	10%	10%	12%	13%

## The Care Trust Performance 2009 - 2018





*Conor McGrath and class teacher, Audrey Fagan, CRC.*

***Everyone is a Winner***



*Breda Tynan, RehabCare*



## ACTIVITIES, ACHIEVEMENTS AND PERFORMANCE

# OUR WINNING BENEFICIARIES

Our Beneficiaries work tirelessly every day to enable the people we serve to participate as equals in society. Success for them is empowering people living with disabilities and disadvantages to do the same things that others do, supporting them and growing their confidence and sense of well-being.



## Our Winning Beneficiaries – the Central Remedial Clinic

### Use of Grants from The Care Trust by the Central Remedial Clinic in 2018

State funding is insufficient to allow CRC to undertake all of the exceptional work it does. Grants from The Care Trust prove critical in allowing CRC to go the extra mile for the people it serves. During 2018, CRC utilised grants it received from The Care Trust to provide for the purchase of much needed specialised vehicles, technology and equipment. The Care Trust support also provided for essential upgrades to its main facilities for service users at Clontarf, as well as supporting CRC Killester Hub and professional services at its Clongriffin facility.

People are at the heart of what CRC does, supporting clients, their families and carers, staff and volunteers. As an organisation CRC values the trust placed in it by its stakeholders and is committed to the principles of openness, respect, empowerment and excellence.

CRC is a voluntary organisation, national charity and public benefit entity working with over 4,000 children and adults with disabilities in Ireland. Its vision is that people with disabilities achieve their potential and live full lives as equal and valued citizens. CRC provides specialist services to children with physical disabilities who come from every county in Ireland. It operates from five Dublin locations, centres in Waterford and Limerick, and through its outreach teams, offering a wide range of services to children and adults.

The CRC provides a range of specialist medical, therapeutic and assistive technology services to children and adults with complex disabilities and rare conditions. With innovative medical

and surgical interventions, evidence-based therapies and assistive technologies, children and adults are supported to achieve their maximum potential. The organisation works tirelessly to make a positive difference to the lives of people with disabilities, their families and carers. It employs 400 staff and is supported by 100 volunteers and 3,768 families. The Care Trust is proud to be part of the winning team.



*The young adults gather in the CRC canteen every day at lunchtime.*

## Lunch time

What makes lunchtime in the CRC School unique is the variety of special feeding care that is given to every student. This coming together as a whole school community also gives students opportunities to interact with other students and with staff from the school. Gathering around a table with their peers allows people to engage in informal chat using various communication methods. Where possible, students are encouraged to develop their independence skills through self-feeding and helping to prepare and tidy their tables. This sense of community can be witnessed, particularly, when a birthday is being celebrated. The entire canteen joins in singing, marking a very special moment for that person.

## A Day at Pre-School in CRC

### Pre-school classroom:

For the children in Pre-School 2 this is their second year attending school. They are here for the full school day until 2:30pm. The teacher works with a team of three Special Needs Assistants (SNAs) who have all been working at pre-school level for six years now. The teacher has been working in pre-school for eight years. The experience and expertise in the room are invaluable in creating a warm, secure and fun learning environment. The children move through many positions as the day progresses. Some begin their day in their own class chair and move into standing positions in a specially made stander. This gives their legs and muscles a stretch for 30-45 minutes. Children move between standing, lying flat on the floor, their class chairs and to specially adapted walkers. It's the adult's role to ensure the children explore many positional changes throughout the school day.



James Rock (Special Needs Assistant) working with Pre-school children, from left, Molly O'Toole (Age 4) and Maisie Randle (Age 4).

## Learning to Communicate:

The Pre-school day begins with Circle Time. Each child is positioned around our large communication board. They sit in chairs suited to their height and level of physical ability. There are smaller hand-held communication boards for children who require them. The communication boards were devised in collaboration with the class speech and language therapist. This is vital to ensure continuity and commonality of language – the same language being used in school, home and therapy.

### Communication board



James Rock communicating with Molly O'Toole using the communication board.

Using the board, the teacher will point to the pictures, saying each word slowly. The pictures are arranged in sections that reflect the natural structure of a sentence or question. Using the communication board structure enables the teacher to speak at a pace that ensures the children's understanding and processing of information. Some children are at a very early stage of communication and will concentrate on one picture or one word, while others are at a two-word-phrase stage and others are at a full-sentence stage. The board is used for news and daily calendar work.

## Shop



Children at Play: Maisie Randle is the shopkeeper while Conor McGrath goes shopping with the help of James Rock (SNA).

## Our Winning Beneficiaries – the Central Remedial Clinic (continued)

### Developing Fine Motor Skills

The children then work at the tables on tasks to develop and strengthen their fine motor skills, pre-number and pre-literacy tasks. Following this there is time to eat a snack and go into free-play. Each child is enabled to explore and play as suits their own ability. Children need regular position changes throughout the day dictated by their age and physical disabilities. Children are enabled to move from class chair to standing or to crawling by the adults. Some children are offered a choice, using their pony walker (which, when they sit in it enables them to use their legs to propel themselves along) or a more comfortable chair to sit back and relax their leg/hip position. The children engage with play they've chosen. Everything the class does at this age is child-led. Adults are there to facilitate play and the children's engagement with their peers.

### Language Skills and Play

Children return to either Circle Time for language games or a story or to the table or easels for art, cookery, sensory exploration, sand play or water play. After lunch, children rest to relaxing music, enjoying some mindfulness, and then it's all play again. In the afternoon, depending on how the children feel, they play board games or skittles. Again, the children are positioned according to their needs and may choose to lie flat on the soft mats, stretching out and rolling. They may choose to stand at the table or shop area. The day finishes with rhymes. Each day has its own timetable so that, at the end of the week, the teacher can ensure all areas of the curriculum have been covered.

### Playground at CRC, Clontarf

"To have a specialised playground that our students can access is such a gift. It allows the children to socialise, play and experience the fun that every child should in a school playground. Having specialised equipment that the children can access with ease and safety is paramount, it creates an inclusive environment in which the children can play and socialise with their peers and others." Deirdre Kilraine, Class Teacher.



*Caoimhe Ross having fun on the special wheelchair swing at the CRC Playground, Clontarf.*



*Sam Hayden playing on the special roundabout with wheelchair access at CRC Playground in Clontarf with Deirdre Kilraine (Class Teacher).*

### CRC Killester Hub

Art classes take place in the Hub every Wednesday from 2-4pm; the adults get a chance to work with different instruments, materials and colours, it gives them an opportunity to discover the types of art that they enjoy. In class they have made Christmas decorations for our Christmas Tree, candle holders to take home with them and other things that interest them. They are currently working on Valentine's Day art, roses and cards to send to friends and family. One of the adults who attends art class said, "I like art, it's fun and I get to work with lots of colour." Another said, "I get to listen to music, and meet new friends from different groups." The art classes take place in a very relaxed

## Our Winning Beneficiaries – the Central Remedial Clinic (continued)

and friendly atmosphere where there is mutual respect from both the adults and the staff. The ethos of the class is to have fun, come in smiling and let your imagination take control.



Members of the adult art class at CRC Killester Hub.



Adult art class at CRC Killester Hub.



Shane Rickaby and Carmel Hayden board the specially equipped CRC bus under Lazar Liviu's watchful eye. The bus was purchased with a grant from The Care Trust.

### CRC's Use of Grants from The Care Trust 2018

	<b>2018</b>
Balance brought forward*	€786,346
Grants received from The Care Trust	€940,000
Grants used	€1,217,714
<b>Balance carried forward</b>	<b>€508,632</b>
Flood defence work: Clontarf	€449,603
Purchase of vehicles	€138,176
Capital works - canteen, reception and family room	€117,831
Staff costs: ABA psychologist and company secretary	€113,592
Nurses station upgrades	€96,288
Clontarf kitchen upgrades	€78,951
Fundraising costs (including fundraising staff costs)	€77,342
Killester Hub rent	€45,000
Heating upgrade Clontarf - gas to oil conversion	€41,366
Other IT equipment purchased	€28,960
Capital works - Killester Hub	€18,453
Clongriffin Hub professional services	€12,152
<b>TOTAL</b>	<b>€1,217,714</b>

\*Not all grants are utilised in the year especially where major capital projects are envisaged.

# Rehab Our Winning Beneficiaries – Rehab

From its humble beginnings in 1949, when ten tuberculosis (TB) patients were given training to help them return to work, Rehab Group has grown into an extraordinary network of community-based education and training, health and social care and employment services for people with disabilities or of disadvantage.

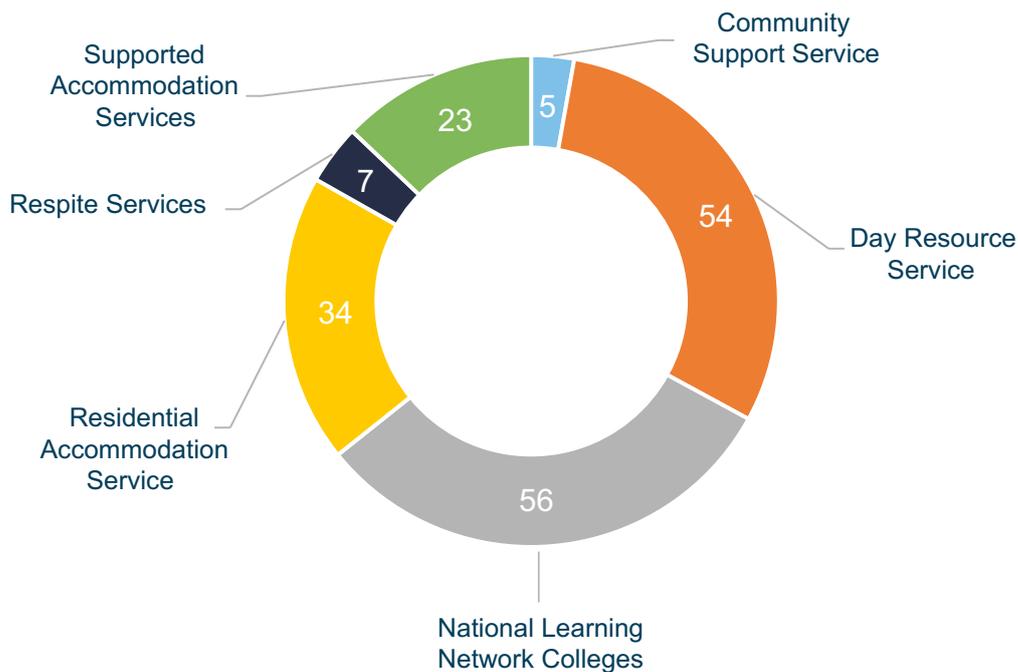
All across Ireland, Rehab now offers anyone living with a disability or disadvantage the personalised, individual support they need to live their lives as fully and as independently as possible. This great organisation helps change the lives of the people they serve by supporting them to become more independent and more included in their communities. They do this by empowering them with the skills and confidence they need to be active in the workforce, and by supporting them to be in charge of their health and wellness.

Over 17,000 people, adults and children use Rehab’s services every year. People with disabilities, people on the autism spectrum, people with mental health difficulties, people who are disadvantaged in some way in the labour market, and people who want a fresh start. The Rehab story is a resounding testimony to the power of community-based services and the incredible possibility that lies in each and every person, regardless of their ability, to thrive, achieve and shine in their own way.

In 2018, a substantial investment was made by Rehab in a hugely important Information technology project that will support the learning dimension of Rehab’s services (National Learning Network). This initiative received €662,000 from grants provided by The Care Trust.

## The Rehab Group Services Nationwide

The Rehab Group Services Nationwide  
(Total 179 Services)



## Our Winning Beneficiaries – Rehab (continued)

### Use of Grants from The Care Trust by Rehab in 2018

National Learning Network (NLN) provides high-quality training, education and employment-placement services which successfully supports over 90% of its 5,000 students in progressing to further education or employment every year. Courses are delivered in 56 locations around Ireland and include more than 40 programmes, ranging from business studies and computer skills to photography and performing arts.

### E-Business Learning

In 2018, a major use of The Care Trust grants centred on migrating the current NLN college information technology (IT) infrastructure from an on-premises-server solution, one in each of the 56 locations, to a new private cloud-hosted solution.



Sean Francis, National Learning Network, Wexford

This will introduce new and exciting technology which will represent a big win for every student and instructor across all 56 NLN colleges nationwide, while at the same time providing an environment that is centrally managed and controlled.

This project brings Rehab's Learning IT system up to date with the very latest technology and future proofs its systems.

As it is a cloud-based solution, it means that students will have the ability to access college materials outside the college on their personal devices for the first time. Based on the latest technology, it means the NLN colleges can deploy new functionality to students very easily, something which was impossible in the old environment.

In 2018, significant capital was spent to build this new IT environment and the roll-out to all colleges continues across 2019.

Part of this spend also includes the purchase of 100 thin client devices which provide a cheaper alternative to full desktop PC's and laptops. These devices provide a secure environment and are all managed centrally, giving complete control over the environment. The plan over time will be to replace all PCs and laptops with thin client variants which are cheaper, have a longer lifetime and are fully secure (i.e. immune to viruses, having no ability to store data on the devices).

### Sean Francis is a winner. Let him tell you, in his own words what Rehab National Learning Network means to him.

*"I've been attending NLN Wexford for over a year, and I'm working very hard on my Computer and Office Administration courses. I love working on computers. The IT equipment is top notch, it's quick and all my work looks very bright and colourful on the screen."*

Sean Francis, National Learning Network, Wexford

*"It's helping me to become very skilled and confident. I like making cartoon characters and animation. I have lots of ideas for what I want to create. NLN will give me support so I can one day work in a creative studio."*

## Our Winning Beneficiaries – Rehab (continued)

*“They have already arranged work experience for me on a shop floor and that’s what I need to get ready for a working environment in the future. The instructors help me in any way they can, they offer outstanding support. It’s a quiet and sedate place, and when I’m studying on the computers, I feel I have the time and space to work at my own pace.”*

### **Billy White is a winner and a Graphic Design Lecturer, National Learning Network, Sandymount Dublin.**

Billy says, *“I have been working here for over 20 years now. Before joining the team at Rehab I ran my own graphic design and marketing agency. I really love working with the students on a daily basis and seeing the work they produce and their progress towards qualification and going on to achieve great things in their lives.”*

*“The new IT system that we are introducing will have a tremendous impact on the work we do here in my Graphic Design class. Having the capability to run a room full of computers using high-end professional design software at fast speed is essential, and the ability to access work remotely will be a big win for the college and of massive benefit to the students.”*



### **Marie Hensey is the Community Services Manager at RehabCare, Eiscir Meadows, Tullamore**

Across 2016 and 2017, Rehab invested over €800,000 of grants received from The Care Trust in a new RehabCare building and service at Eiscir Meadows in Tullamore, Co. Offaly. This specialised service is specifically tailored to people on the autism spectrum.



*“We are very grateful for the financial contribution made to the Eiscir Meadows Service by The Care Trust. This has enabled us to fit out the building in a way that supports the needs and wishes of the people who avail of our services. While a building alone does not make a service, it is important that people have a space to grow and develop, thereby enabling them to engage in their local communities in a way that is meaningful to them”. (Marie Hensey).*

## Our Winning Beneficiaries – Rehab (continued)

### **Charlene Kennedy, Programmes Supervisor, RehabCare, Eiscir Meadows, Tullamore**

*“We strive to offer a therapeutic environment to all who access the service, and the new building offers an enhanced platform for sensory stimulation and integration in a safe and secure environment.”*

### **Andrew Moore, Programmes Facilitator, RehabCare, Eiscir Meadows, Tullamore**

*“The move to Eiscir Meadows has been such a positive one for service users and staff. Everybody has their own space, especially the polytunnel and garden.”*

### **Service users are winners. What they say is:**

*“I like it is so bright and I am happy here.”*

*“I have made new friends.”*

*“I can sow flowers outside and water them.”*

*“The new centre has beautiful new rooms, it’s more spacious and there are more windows and sunshine.”*

*“There’s more space and it’s nice to have everyone around.”*

*“It’s lovely and it’s quiet.”*

*“I like the new building, having lunch in the new kitchen and there’s two Snoezelen rooms.”*



## Our Winning Beneficiaries – Rehab (continued)

RehabCare delivers health and social-care services which reach into communities the length and breadth of Ireland. Every year, more than 3,000 people of all ages and from all walks of life avail of their resource centres, residential and

respite care, supported accommodation, outreach and home-based services. In total, RehabCare provides over 110 individual services nationwide. The support of The Care Trust makes a winning huge difference.

### Rehab's Use of Grants from The Care Trust 2018

	<b>2018 Actual €</b>
Balance b/f*	341,554
The Care Trust Grants	940,000
<b>Total</b>	<b>1,281,554</b>
<b>Rehab Care Expenditure</b>	
IT Equipment	35,176
Equipment & Fixtures	78,773
Psychologist Fees	258,361
Quality & Governance GDPR	108,872
<b>NLN Expenditure</b>	
E-Business Learning	661,125
<b>Staff Costs</b>	
Fundraising Costs	66,283
<b>Total Expenditure</b>	<b>1,208,590</b>
<b>Balance Carried Forward</b>	<b>72,964</b>

\*Not all grants are utilised in the year especially, where major capital projects are envisaged.

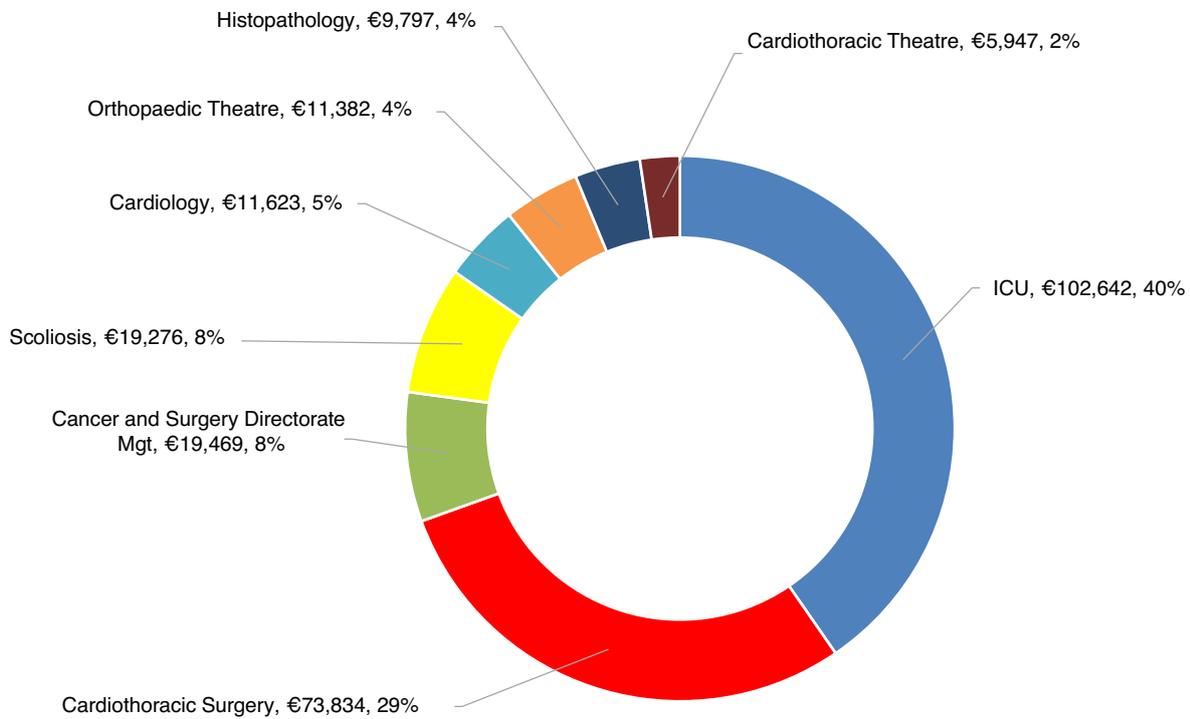


## Our Winning Beneficiaries – The Mater Misericordiae University Hospital

Mater Hospital

### Use of Grants from The Care Trust by the Mater in 2018

The Mater's Use of Grants from The Care Trust 2018



The Mater's Use of Grants from The Care Trust 2018

Description	Amount	Purchased	Cost Centre
IntelliVue Information Centre	€102,642	Dec-18	ICU
IntelliVue Information Centre	€73,834	Dec-18	Cardiothoracic Surgery
IntelliVue Information Centre	€19,469	Dec-18	Cancer and Surgery Directorate Mgt
C-Flex Head Positioning	€19,276	Feb-18	Scoliosis
C3 Premium Scanner	€11,623	Mar-18	Cardiology
CD8 Driver & Drill	€11,382	Nov-18	Orthopaedic Theatre
Leica Autostainer XL	€9,797	May-18	Histopathology
Storz Broncho Fibrescope	€5,947	Mar-18	Cardiothoracic Theatre
	<b>€253,970</b>		

## Our Winning Beneficiaries – The Mater Misericordiae University Hospital (continued)

The Mater Misericordiae University Hospital (the Mater) was founded by the Sisters of Mercy in 1852. In 1861, the hospital officially opened its doors, providing the best in medical care to all those who needed it – irrespective of their means. This philosophy and mission continues to this day. The mission of the Mater is to care for the sick with compassion and professionalism at all times, to respect the dignity of human life, and to promote excellence, quality and accountability through its activities.

The Mater's heart and lung transplant unit performs heart and lung transplantation for patients whose heart or lungs are failing. Patients assessed have life-limiting heart or lung conditions. The Mater's multidisciplinary team includes transplantation surgeons, heart failure and transplantation cardiologist, respiratory and transplantation physicians, transplant coordinators, clinical nurse specialist, nursing, physiotherapist, psychologist, social workers and other medical personnel, depending on the patients' underlying condition and associated conditions.

### Longest surviving single lung transplantee

In November, 2018, Vera Dwyer from Carrowcroy, Keash, Co. Sligo, was awarded a gold medallion at the Mater Hospital from the Irish Heart and Lung Transplant Association to mark her 30th anniversary of receiving a lung transplant. Vera, aged 77, is the world's longest surviving single lung transplant recipient. Her achievement has earned her a place in the *Guinness Book of World Records*.

Vera was diagnosed with Idiopathic Pulmonary Fibrosis (IPF) in the 1980s, an irreversible, chronic and ultimately fatal fibrotic lung disease. Her condition was deteriorating rapidly with progressive symptoms of breathlessness requiring continuous oxygen and leaving her bedbound by 1988. Vera was one of three people to receive an organ from a 24-year-old female donor at the Harefield Hospital in the UK in 1988. At the time, lung transplantation was not available in Ireland and she had to travel to the UK for the life-saving procedure. Vera, a mother

of four, a grandmother and great-grandmother, also received a kidney transplant in 2009 and hip replacement surgery in May 2018. She has been in the care of the National Heart and Lung Transplant team at the Mater Hospital since it opened in 2003.

*It is an absolute honour to receive this award. Thirty years ago I was given just days to live and I am very lucky to still be here. I would like to thank all the doctors and nurses who have helped me, especially those at the National Heart and Lung Transplant Centre at the Mater Hospital who have been wonderful in my care since the centre opened in 2003. But most especially my two donors, without whom I would not be here.*

Vera Dwyer

Vera was presented with a gold medallion from Robert McCutcheon, chairperson of the Irish Heart and Lung Transplant Association. Robert, who is a heart transplant recipient himself, said: "Today is an opportunity to celebrate the



Prof. Jim Egan, Consultant Transplant Physician with Vera Dwyer

## Our Winning Beneficiaries – The Mater Misericordiae University Hospital (continued)



From left: Vera Dwyer, Della Beirne (Daughter), Sarah Kiernan (Granddaughter) and Gordon Dunne, CEO, the Mater.

gift of life and to recognise the continued generosity of organ donors and their families. The IHLTA warmly congratulates Vera and commends her constant positive attitude to life; she is a wonderful example for all transplant recipients. The continued success of the Heart and Lung Transplant Programme is a fitting testimony to the skill, expertise and dedication of the entire team here at the Mater Hospital.”

The Mater is recognised as having particular expertise in transplantation for patients with IPF. The programme is led by consultant transplant/respiratory physician, Prof. Jim Egan,

and, along with the multidisciplinary team, aims to provide the highest quality of patient care with the best outcomes. Last year, a record 36 lung transplants took place in Ireland, and the country is currently ranked fourth in Europe for the number of lung transplants per million of population.

*I am delighted to be here today to see Vera receive this award. Vera has achieved so much since 1988 and she has been a great advocate for the transplant programme in Ireland. Vera and her family deserve this day of recognition. The adult lung transplant programme here at the Mater Hospital strives to maintain the highest quality of care and Vera is a testament to the team’s work at the Mater Hospital.*

**Professor Jim Egan, Consultant Transplant Physician**

The Care Trust was once again delighted to support the Irish Heart and Lung Transplant Association, whose athletes participated magnificently at the 17th European Heart and Lung Transplant Championships, held at Lignano Sabbiadoro, Italy, in June 2018. The Irish team won seven Gold, nine Silver and six Bronze Medals.

These transplant patients are winners who have won by overcoming enormous health difficulties. Their resilience and positivity are an inspiration to all of us.



Members of winning Irish Heart & Lung Transplant Team: Gerard Scully, Dublin (Lung), Val Kennedy, Portlannington (Lung), Robert McCutcheon, Dublin (Heart), Thomas Flannery, Monaghan (Lung), Liam Ryan, Thurles (Heart), David Crosby, Kingscourt (Lung).

# OUR WINNING TEAM

The Care Trust team is committed to supporting our Beneficiary organisations, dedicated to improving life for those in our society who through disability or serious illness need our help. We believe that we win every time we recruit a new Contributor, every time we enable one of our Beneficiaries to do that little bit extra for their service users and every time a service user overcomes another challenge.

In 2018, The Care Trust team was delighted to celebrate winning a Good Governance Award, an acknowledgment by our peers that we are committed to the highest standards in our policies and in our actions.

Chief Executive, Senan Mullins, reports to the Board and leads a senior executive team of four, covering Administration and Finance, Governance and Compliance, Operations and Marketing, and Technology. Anne Marie Downey and Donna Cooney ensure the smooth administration of the business. Managers Caroline Downes and Brendan Lynch lead our team of 15 fundraising representatives and 65 Agent collectors.



*The Care Trust Team from left: Brendan Lynch, Eddie Banville, Caroline Downes, Ciara O'Dowd (holding the Good Governance Award), Donna Cooney, Senan Mullins, Anne Marie Downey and Philip McCabe.*



**Our Fundraising Team.**

*Back row, from left: Brian Harkin, John Milton, Pat Boyle, Pat Cooney, Sean Neville, Martin Lavin, Michael O'Regan, Pdraig Doherty, Gerard Rice.*

*Front Row: from left, Eddie Banville, (Director, Lottery Operations & Marketing), Helen Duggan, Brendan Lynch (Manager West), Caroline Downes (Manager East), Cyril Scahill.*



*Members of our Agent Collectors Team*

*Back row: from left: Pat McCabe, George Stewart, Pdraig Flanagan, Brendan Herlihy, Tony McGrath, Pat Boyle (Fundraising Representative).*

*Middle row: from left: Jackie Hynes, Jimmy Lennon, Eddie Banville (Director Lottery Operations & Marketing), Eugene Glynn, Pat Freaney, Manus McCarron.*

*Front row: from left: Noel Keating, Brendan Lynch (Manager West), Caroline Downes (Manager East), Charlie McGroarty Paddy Hyland, John Blundell.*

## Sean Eustace



Sean Eustace, is a winning Agent collector with The Care Trust and has been for 52 years. He started collecting contributions in the Harold's Cross area of Dublin for the Mater in 1967. Sean's area of operation nowadays is Finglas and Glasnevin. "I still enjoy every minute of it," he says, "the people I meet on my rounds keep

me going. I enjoy the conversations." One day while shopping in St Stephen's Green shopping centre, he was spotted by one of his Contributors who followed him for ages, up and down the escalators, along a walkway and into a shop until she caught up. She said she had missed his visit a few weeks earlier and handed him €30 to bring her account up to date. Sean has great praise for everyone working in The Care Trust head office. The young ladies in the office are always very helpful and supportive and keep him on his toes.

He now works only a couple of evenings each week, but he enjoys meeting people and having the chat. The talk is often about the Dubs, one of his favourite passions. He is a big Dublin supporter, but since they recently lost to Kerry, he is a little bit worried about their chances of completing the five-in-a-row. He goes to as many matches as he can, but not in the winter. He has two granddaughters and three grandsons.

We are delighted to know that Sean continues to be fit and healthy. For anyone who wants to know his secret he says "his regular breakfast is 'a big fry' or sometimes 'a fried egg on fried bread'."

We congratulate Sean on more than half a century of being a real winner.

# OUR WINNING CONTRIBUTORS

Our Contributor base is made up of people from all over Ireland who support the work of CRC, Rehab and the Mater Hospital because they realise that wonderful people working in these three organisations, through their expertise, skills and commitment, provide access to a better life for those whom they support.

The valuable financial support from tens of thousands of Contributors helps our Beneficiary organisations to make a winning difference, working with parents and families to overcome the challenges that can come with disabilities. The grants provided

by The Care Trust make a winning difference for children, young people and adults with disabilities, from birth through to adulthood and all through the life cycle.

Our data shows that our Contributor base is spread across all four provinces in Ireland. 50% of contributions come from Dublin and the rest of Leinster, while the other half comes from Munster, Ulster and Connaught. Ulster and Connaught record the highest contributions per capita.

## Our Oldest Contributor

Hannah O'Shea is probably our oldest Contributor at 103 years old. Originally Hannah Herlihy of Kilduff, Annascaul, Co. Kerry, she married Gene O'Shea from Castlegregory. They raised their family in Cricklewood, where they provided lodgings for many Irish workers in the Kilburn and Cricklewood areas of London in the 1970s and 80s.

Nowadays, Hannah lives in Killarney and is mother to four children and has eight grandchildren and ten great

grandchildren. She has been a Contributor to The Care Trust for more than 17 years. She says that The Care Trust is a worthwhile charity and she is delighted to help.

Hannah doesn't watch much television, but she enjoys listening to Radio Kerry.

We wish Hannah continued good health and happiness.



*Hannah O'Shea, 103 years old, listening to Radio Kerry and enjoying life.*

*[Photograph courtesy of Kerry's Eye].*

# OUR LOTTERY DRAW WINNERS

The Care Trust lottery had more car winners than any other lottery in Ireland in 2018. Thirty-six cars were won by people from all walks of life and from all four provinces. Our lottery is licensed to operate under the terms of the Gaming and Lotteries Act, 1956, as amended. We hold three draws every month. In each draw we have a car winner and seven cash-prize winners. Typically our Contributors give €15 each month to be entered into all draws and tickets are allocated to them in accordance with our game rules.

Some Contributors have supported CRC, Rehab and the Mater consistently for several years, in some cases decades. Many more joined us in 2018. To all, we would like to express our great appreciation for the contribution you make to help so many people who need it.

## Our Prize-Car Winners



Roma Osborne, Templeogue, Dublin, winner of a Ford Fiesta in the March 2018 Care Trust Draws, receiving the keys of her new car from Senan Mullins, CEO, The Care Trust.

## Our Prize-Car Winners (continued)



Lena Clancy, Strandhill, Co Sligo, winner of a Ford Fiesta in the September 2018 Care Trust Draws with George Stewart of The Care Trust.



Sean McLean, Lucan, Co Dublin, winner of a Ford Fiesta in the July 2018 Care Trust Draws receiving the keys of his new car from Phil Reid, The Care Trust.



Senan Mullins, Chief Executive, The Care Trust, presents the keys of Ford Fiesta Zetec cars to our delighted October 2018 winners, Susan Kelleher (left) Terenure, Dublin 6, with her daughter, Kate, and to Rosaleen Dempsey (right) Rathfarnham, Dublin 16.



# Our 36 Ford Fiesta Zetec Winners in 2018

It has been our great privilege to continue to have the support of Ford Ireland during 2018. The Ford Fiesta Zetec model is very popular with our Contributors. We were delighted to present 36 winners from 16 different counties with the keys to their new cars during the year. We also distributed cash prizes to 262 winners. Our prizes continue a 50-year lottery fundraising tradition and acknowledge the generosity and commitment of our Contributors in helping people of all ages and circumstances to live life more fully.

We would like to express our sincere thanks to all the team at Ford Ireland whose support has been critical to our fundraising efforts for many years.

## Prize-Car Winners in 16 Counties 2018



Cavan	1	Dublin	11	Laois	1	Monaghan	2
Clare	1	Galway	2	Limerick	1	Offaly	1
Cork	5	Kilkenny	1	Louth	2	Sligo	2
Donegal	2	Kerry	1	Meath	1	Tipperary	2

**The Care Trust Prize-Car Winners 2018**

**January 2018**

Eddie Keane  
Mullinavat, Co Kilkenny  
15 January 2018

Mary Neary  
Dromore, Co Sligo  
22 January 2018

Niall O'Nolan  
Dalkey, Co Dublin  
29 January 2018

**April 2018**

Mary Crowley  
Cloyne, Co Cork  
9 April 2018

Millie O'Gorman  
Sixmilebridge, Co Clare  
16 April 2018

Anthony Delaney  
Dundrum, Dublin 14  
23 April 2018

**July 2018**

Noel Hegarty  
Kilcar, Co Donegal  
16 July 2018

Patrick Doyle  
Arva, Co Cavan  
23 July 2018

Sean McLean  
Lucan, Co Dublin  
30 July 2018

**October 2018**

Fionán Sheehan  
Ballincollig, Co Cork  
15 October 2018

Susan Kelleher  
Blarney, Co Cork  
22 October 2018

Rosaleen Dempsey  
Rathfarnham, Dublin 16  
29 October 2018

**February 2018**

Darina Barrett  
Ranelagh, Dublin 6  
12 February 2018

Kathryn Doherty  
Carndonagh, Co Donegal  
19 February 2018

Lila McNally  
Carrickmacross, Co Monaghan  
26 February 2018

**May 2018**

Maura Dunne  
Drogheda, Co Louth  
14 May 2018

Deirdre O'Connor  
Cleggan, Co Galway  
21 May 2018

Joe Costigan  
Templemore, Co Tipperary  
28 May 2018

**August 2018**

James Powell  
Cobh, Co Cork  
13 August 2018

Patrick Breslin  
Kells, Co Meath  
20 August 2018

Con Marley  
Dundalk, Co Louth  
27 August 2018

**November 2018**

James Greene  
Glasnevin, Dublin 11  
12 November 2018

Margaret Crean  
Tralee, Co Kerry  
19 November 2018

David Hanley  
Knocklyon, Dublin 16  
26 November 2018

**March 2018**

Noel McCluskey  
Finglas, Dublin 11  
12 March 2018

Roma Osborne  
Templeogue, Dublin 6w  
19 March 2018

Gerard Waldron  
Swords, Co Dublin  
26 March 2018

**June 2018**

Edmond & Margaret Moynan  
Durrow, Co. Laois  
11 June 2018

Louis Cullinane  
Ballinasloe, Co Galway  
18 June 2018

Joe Darmody  
Birr, Co Offaly  
25 June 2018

**September 2018**

Martin Kinane  
Gortaknockeare, Co Tipperary  
10 September 2018

Lena Clancy  
Strandhill Road, Co Sligo  
17 September 2018

John Costello  
Rathkeale, Co Limerick  
24 September 2018

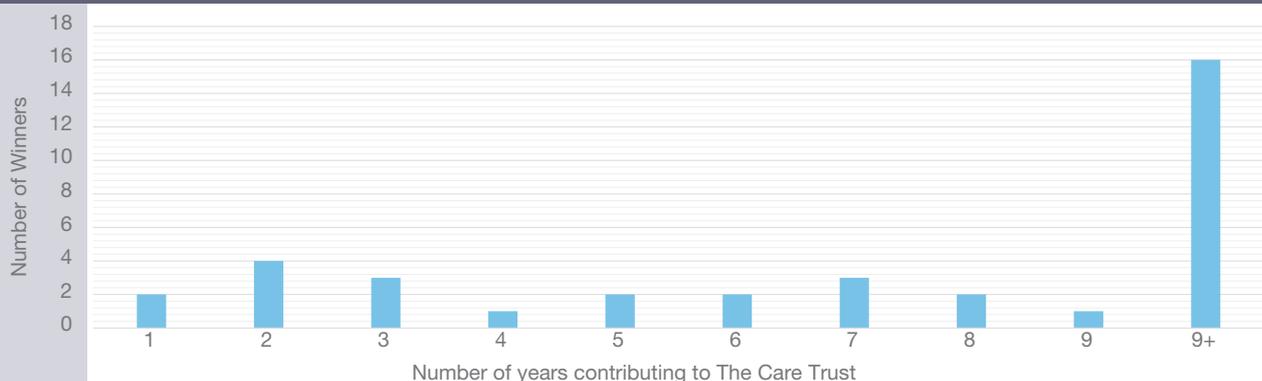
**December 2018**

Gemma Merrigan  
Clondalkin, Dublin 22  
17 December 2018

Jonathan Sherry  
Pound Hill, Co Monaghan  
24 December 2018

Pat Mannix  
Banteer, Co Cork  
31 December 2018

**The Care Trust Prize-Car Winners 2018**



## Cheque Presentation from The Care Trust for 2018 to the Central Remedial Clinic



Senan Mullins, Chief Executive, The Care Trust, presents a cheque for €940,000 for the full year 2018 to the Central Remedial Clinic (CRC).

From left: Senan Mullins, Carol Ann Casey, Chairperson CRC, Stephanie Manahan, Chief Executive, CRC and Ziva Newman, Head of Philanthropy, Fundraising and Partnerships, CRC.

## Cheque Presentation from The Care Trust for 2018 to Rehab



Senan Mullins, Chief Executive, The Care Trust, presents a cheque for €940,000 for the full year 2018 to Rehab.

From left: Senan Mullins and Mo Flynn, Chief Executive, Rehab.

## Cheque Presentation from The Care Trust for 2018 to the Mater Hospital



Bernard Walsh, Chairperson, The Care Trust, presents cheque for €250,000 for the full year 2018 to the Mater Misericordiae University Hospital.

From left: Bernard Walsh, Chairperson, The Care Trust, Michelle Murray, Consultant Transplant Respiratory Physician, the Mater Hospital, Gordon Dunne, Chief Executive, the Mater Hospital and Senan Mullins, Chief Executive, The Care Trust.

# PRIORITIES AND FUTURE PLANS

During 2017, we carried out a strategic review, identifying opportunities for development in our fundraising business. We recently appointed a Director of Lottery Operations and Marketing to our management team. We have now developed our strategic plan to refresh, renew and grow the business over the next three years.

In the coming months we plan to review our constitution and our agreements with Beneficiaries to ensure that we are appropriately structured to grow our fundraising and provide meaningful support to their important work on behalf of children and adults who need our help. We hope to recruit additional independent directors who will add to the skills and experience of our Board.

Areas of focus for strategic development will include the introduction of new technologies to streamline our Contributor recruitment process, renewal of our visual collateral in full compliance with General Data Protection Regulations and building new payment channels to extend our reach for both online and offline engagement. We plan to extend our range of lottery and non-lottery contribution schemes over the

coming years to enable us to target a broader demographic base. We will look at opportunities for sponsorship and brand-advocacy partnerships to boost the impact of our relatively small marketing spend. Leveraging the goodwill and strong relationships that we have with our shareholders and Beneficiary organisations will continue to be a key aspect of our approach.

We will also review our use of prizes and draw funds with a view to bringing more fun and excitement to our Contributors and raising the public profile of The Care Trust.

As part of our ongoing education and training programme all of our staff will make regular visits to CRC, Rehab and Mater facilities. In this way every member of The Care Trust team will have a real appreciation for the great causes we help and the essential work that we ask our Contributors to support.

In the coming year we will continue to give our support to CRC, Rehab and the Mater as they focus on new projects that improve the lives of the people that need our help.

## The Care Trust – Strategic Plan 2019-2021





## OUR GOVERNANCE

# BOARD OF DIRECTORS

for the year ended 31 December 2018



*The Care Trust Board of Directors 2018*

# BOARD OF DIRECTORS

for the year ended 31 December 2018

## Bernard Walsh



Bernard Walsh has worked for over 20 years in banking and finance. He is currently Head of Pensions and Investments at Bank of Ireland Life. He previously worked for Ulster Bank, Barclays Bank and Trustee Savings Bank. He is a regular commentator on finance and economic matters in the media. He holds a Bachelor of Commerce degree from University College Cork and postgraduate qualifications from University College Dublin and Coventry University. He has previously served as a director in the Credit Union sector and serves on a Trustee Board.

In January 2017, Bernard was appointed Chairperson of The Care Trust Board.

## Tom Fleming



Tom Fleming joined Volkswagen Group Ireland as Director of Human Resources in 2011. Tom has a Business Degree from NIHE Dublin and a post-graduate qualification in the Psychology of Organisational Development and Change from Herriot-Watt University, Edinburgh. He has been a member of the Chartered Institute of Personnel and Development for over 25 years.

After graduation, Tom spent 14 years in the UK working in various human resources and operational roles with leading multinational organisations, including Alstom, PepsiCo, B&Q and Jewson. Tom returned to Ireland in 2001 to join Diageo where he spent eight years in senior HR and commercial roles. He has also worked as an Organisation Development Consultant in both Ireland and the UK.

## Patrick Hall



Patrick Hall has over 20 years senior experience in accounting, finance and business performance. He is currently the Head of Finance at the Central Remedial Clinic.

Patrick has worked in a variety of sectors across automotive, retail, IT software, property development, local government and currently the not-for-profit sector. During his career, Patrick lived in Australia for eight years, working in senior finance roles as a Financial Controller and Business Performance Manager.

Patrick is a Fellow of Chartered Accountants Ireland, has graduated with a Master of Accounting from UCD Smurfit Graduate Business School and a Bachelor of Commerce from UCD. He trained with Deloitte and is Prince2 Foundation and Practitioner qualified.

On 23 January 2019, Patrick was appointed to The Care Trust Board.

# BOARD OF DIRECTORS

for the year ended 31 December (continued)

## John McGuire



John McGuire retired from the Rehab Group in June 2013 after holding the positions of Director of Fundraising and Managing Director of Rehab Lotteries Ltd over a period of 25 years.

He currently works as a business consultant and is a non-executive Director of Herbert Street Technologies Limited.

Earlier in his career, he was the Head of Marketing Consultancy with Price Waterhouse in Dublin and worked in a number of positions for Enterprise Ireland, including Director-Germany, based in Dusseldorf. He has held other senior marketing positions with BOC Ltd in London and Irish Industrial Gases Ltd in Dublin.

He was elected Chairman of the Marketing Institute of Ireland in 1989 and was conferred with Fellowship of the Institute in 1997. He was appointed by the Irish Government to serve as Chairman of the Crafts Council of Ireland from 1991 to 1993.

He is a graduate of University College Dublin, from which he received BSc and PhD degrees in Chemistry.

## Ziva Newman



Ziva Newman is an experienced professional with a strong background in the commercial and the not-for-profit sectors. After spending nine years as a business development strategist in the corporate world Ziva decided to reinvent her career and join the not-for-profit sector.

Ziva joined the Central Remedial Clinic as the Head of Philanthropy and Partnerships in December 2016. Prior to joining CRC Ziva has worked in a philanthropic capacity for the Dublin City University Educational Trust and the international UK-based charity Interserve.

Ziva holds a BA in International Relations from the American College Dublin, an MA in Politics from UCD and is a PhD candidate in Political Economy with UCD. Ziva has been also awarded a Diploma in Fundraising and Management from the Charities Institute Ireland.

Ziva's speciality and areas of most interest are higher education, children and adults with physical and intellectual disabilities, good governance, leadership and corporate fundraising.

# BOARD OF DIRECTORS

for the year ended 31 December (continued)

## Noreen O’Kelly



Having qualified as a chartered accountant in KPMG, Noreen spent over eleven years in Independent News & Media plc, where she held a number of senior roles, including group treasurer and company secretary. She then spent nine years in C&C Group plc as company secretary. She is now a consultant on corporate governance and is a non-executive director of a number of companies and not-for-profit organisations.

Noreen is a director of the Rehab Group.

## Kathleen O’Meara



Kathleen O’Meara was appointed in 2016 as Director of Communications, Public Affairs & Fundraising at the Rehab Group. She is responsible for raising awareness of Rehab’s work through advocacy and communications strategies and also for building on key relationships with relevant partners and government bodies. She oversees and co-ordinates fundraising activities focused both on corporate and major donors as well as local initiatives in the communities in which Rehab works.

Previously she was head of Advocacy & Communications with the Irish Cancer Society (from 2008), and was a former member of Seanad Éireann and a former ministerial advisor. She also worked as a journalist, both freelance and with RTÉ.

## Martine Smith



Martine Smith is a Speech and Language Therapist and a Fellow and Associate Professor of Speech Language Pathology at Trinity College Dublin.

Having started her career working as a therapist in CRC, she pursued both Masters and PhD research degrees and joined the academic staff in the Dept. of Clinical Speech and Language Studies in TCD.

Her research and teaching interests are in the area of developmental speech and language impairment, and particularly in augmentative and alternative communication (AAC). These interests include a focus on literacy skills in children and adults who use AAC and the impact of severe speech impairments on participation in society.

A past President of the International Society for Augmentative and Alternative Communication, she is currently Editor-in-Chief of the AAC journal and Head of the School of Linguistic, Speech and Communication Sciences in TCD. She is also a member of the SLT Registration Board of CORU.

# PRINCIPLES OF GOOD GOVERNANCE



## Public Statement of Compliance with the Governance Code for Community, Voluntary and Charity Organisations in Ireland

### THE CARE TRUST DAC

wish to state that we have completed the process as set out for a Type C organization and now comply with the principles and practices of the Governance Code for 2018.

**Principle 1. Leading our organisation**We do this by: Agreeing our vision, purpose, mission, values and objectives making sure that they remain relevant; Developing, resourcing, monitoring and evaluating a plan so that our organisation achieves its stated purpose and objectives; Managing, supporting and holding to account staff, volunteers and all who act on behalf of the organisation.

**Principle 2. Exercising control over our organisation**We do this by: Identifying and complying with all relevant legal and regulatory requirements; Making sure there are appropriate internal financial and management controls; Identifying major risks for our organisation and deciding ways of managing the risks.

**Principle 3. Being transparent and accountable**We do this by: Identifying those who have a legitimate interest in the work of our organisation (stakeholders) and making sure there is regular and effective communication with them about our organisation; Responding to stakeholders' questions or views about the work of our organisation and how we run it; Encouraging and enabling the engagement of those who benefit from our organisation in the planning and decision-making of the organisation.

**Principle 4. Working effectively**We do this by: Making sure that our governing body, individual board members, committees, staff and volunteers understand their: role, legal duties, and delegated responsibility for decision-making; Making sure that as a board we exercise our collective responsibility through board meetings that are efficient and effective; Making sure that there is suitable board recruitment, development and retirement processes.

**Principle 5. Behaving with integrity**We do this by: Being honest, fair and independent; Understanding, declaring and managing conflicts of interest and conflicts of loyalties; Protecting and promoting our organisation's reputation.

The Care Trust DAC is a registered charity (CHY 13691) that operates nationwide.

Email: [TheCareTrust@Give.ie](mailto:TheCareTrust@Give.ie)

LoCall: 1890 253 408

### CHAIRPERSON OF THE BOARD OF THE CARE TRUST

**BERNARD WALSH**

Signature: 

Date of signature: 28 NOVEMBER 2018

### CHAIRPERSON OF THE GOVERNANCE COMMITTEE OF THE CARE TRUST

**JOHN MCGUIRE**

Signature: 

Date of signature: 28 NOVEMBER 2018

# THE CARE TRUST DIRECTOR RESOLUTION ON FUNDRAISING FROM THE PUBLIC



Address &  
Registered Office

College House  
71-73 Rock Road  
Blackrock  
Co. Dublin  
A94 F9X9

Telephone  
LoCall  
Email  
Web

01 200 0060  
1890 253 408  
thecaretrust@give.ie  
www.thecaretrust.ie

## Director Resolution regarding the

### *Guidelines for Charitable Organisations on Fundraising from the Public*

The Board resolves to adopt the *Guidelines for Charitable Organisations on Fundraising from the Public* and confirms that **The Care Trust DAC** is committed to complying with the Guidelines and will endeavour to:

**1. Adhere to the core principles of respect, honesty and integrity, transparency and accountability by:**

- 1.1 Respecting the rights, dignity and privacy of supporters, clients and beneficiaries.
- 1.2 Answering reasonable questions about fundraising activity and fundraising costs honestly.
- 1.3 Making information about our purpose, activities and governance available to the public.

**2. Demonstrate its commitment to donors by:**

- 2.1 Agreeing and making known a Contributors' Charter consistent with the *Guidelines for Charitable Organisations on Fundraising from the Public* containing commitments regarding the causes for which the charity is fundraising, the use of contributions, and disclosures regarding the status and authority of those soliciting contributions.
- 2.2 Operating a complaints and feedback procedure.

**3. Ensure high standards of fundraising practice by:**

- 3.1 Ensuring fundraisers are committed to the highest standards of good practice by providing information and training on the *Guidelines for Charitable Organisations on Fundraising from the Public*.
- 3.2 Ensuring that fundraising activities are respectful, honest, open and legal and in accordance with the *Guidelines for Charitable Organisations on Fundraising from the Public*; and that images and messages are chosen and used in keeping with best practice.
- 3.3 Having a policy in place regarding the management of volunteer fundraisers – if utilised.

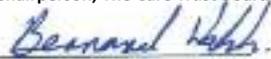
**4. Be financially accountable by:**

- 4.1 Publishing an annual report and statement of annual accounts, which includes a statement on compliance with the *Guidelines for Charitable Organisations on Fundraising from the Public*.
- 4.2 Making sure that there are appropriate internal financial and management controls in place.
- 4.3 Making sure that all contributions are recorded and that both financial records and personal data records comply with data protection legislation.

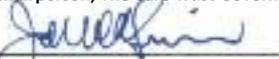
**5. Ensure that the Board and senior management take responsibility for implementing and adhering to the *Guidelines for Charitable Organisations on Fundraising from the Public* by:**

- 5.1 Identifying any risks that may arise and ensuring appropriate mechanisms are in place given the size and complexity of the organisation to manage and deal with those risks.

Chairperson, The Care Trust Board

  
**Bernard Walsh**  
Date: 28 November 2018

Chairperson, The Care Trust Governance Committee:

  
**John McGuire**  
Date: 28 November 2018

Board of Directors

Bernard Walsh (Chairperson)  
Tom Fleming (Vice Chairperson)  
John McGuire  
Ziva Newman

Noreen O'Kelly  
Kathleen O'Meara  
Martine Smith

Chief Executive  
Registered in Ireland  
Registered in Ireland No.  
Registered Charity No.  
Charities Regulatory Authority No.  
Company Secretary

Senan Mullins  
The Care Trust DAC  
45561  
CHY 13691  
20043285  
Porema Ltd



# THE CARE TRUST RISK REGISTER

The Board of The Care Trust recognises that the achievement of strategic goals and the delivery of business objectives carry inherent risks. Risks arise from TCT's operational activities and from external sources. Risks occur in numerous ways and have the potential to impact financial performance, operations, reputation or health and safety.

TCT has a Risk Management Policy which forms part of the governance framework and is integrated with the Business Plan and the Business Continuity Plan. The Policy addresses both strategic and operational risks and the requirement of the organisation to operate within its regulatory environment.

TCT has prepared a Risk Register in line with the principles of *ISO 31000: 2009: Risk Management – Principles and Guidelines*. The Risk Management Process involves:

1. establishing context – by defining the external and internal parameters to be considered when managing risk, and setting the scope and risk criteria
2. identifying and analysing risks

3. evaluating the risks by considering impact and probability
4. addressing risks by mitigating controls or transferring risk
5. implementing agreed actions by ensuring that these actions are monitored and reviewed
6. communicating and consulting by engaging with staff, management, shareholders and the Board of TCT.

TCT's Risk Register includes: the category and a description of each risk; the level of impact (consequences) and probability (likelihood). It also sets out mitigating controls: a calculation of the residual risk level (after mitigating controls); and a risk owner. Where further action is required, the separate Risk Treatment Plan is referenced.

TCT's Board review the Risk Register on a regular basis, and the risk rating of individual risks is subject to ongoing revision.

TCT uses a basic numerical score to calculate risk levels. A 3/2/1 computation is based on the principle that if the risk is not significant then mitigation is not required.



From left: Penelope Kenny, member of Good Governance Awards' Judging Panel, Senan Mullins, Chief Executive, The Care Trust, and Diarmaid Ó Corbuí, Chief Executive, Carmichael.

**The Care Trust Ranked Principal Risks**

Category	Risk Description	Mitigating Controls
Operational	Cash handling by Agent collectors	Agent agreements/Code of Conduct Conversion of cash to direct debits Monthly spot-check letters sent directly to Contributors
Operational	Ability to recruit and retain sufficient, effective fundraising representatives	Board Working Group New DLOM continues to try all channels Incentives for recruitment/training
Strategic	Failure to clarify/define strategic direction. Inability to implement strategic change due to lack of consensus on strategy at Board and/at shareholder level	Engaged SR and Governance Committees in place Strong governance compliance to assure directors' independence Input from professional consultants
Compliance/Statutory	Failure to comply with EU General Data Protection Regulations. Inability to implement and monitor adequate policies and systems to ensure data security and compliance on a consistent basis	Board and management commitment with Contributor communications and key policies in place by May 2018 Gap analysis carried out, with clear actions and timelines for project plan Staff training and awareness ongoing
Financial/Funding/Reputation	Adverse publicity targeted specifically at TCT	Detailed <i>Annual Report</i> & Financial Statements Charities SORP Governance Code Compliance Media action plan
Financial/Funding/Reputation	Fraud occurrence at any level. Risk to operations and contributor retention	Fraud Policy & Register Internal & external audits Secure and encrypted systems
Operational	Loss/unplanned absence of key staff	Staff Reviews/Appraisals Active knowledge base Rotation of duties Up-to-date processes documentation
Compliance/Statutory	Poor governance – negative effect on reputation and funding	Engaged Governance Committee Independent Board/Independent auditors Good Governance Award 2018
Clients/Suppliers	Reliance on specific prize-car suppliers and logistic providers to meet standard requirements and expectations of TCT and prize car winners for good winner experience	Contracts with suppliers reviewed and renewed annually Car-winner database with controls and audit trail Regular interface with car winners through photo shoots, etc. Media Action Plan in place
Security	Crime activity/burglary or vandalism/client data hacked or removed	Alarms Systems security/encryption Data Protection Policy Document storage/shredding procedures



*Jonathan Alexander, RehabCare*

***Everyone is a Winner***



*Alan Conway and Graphics Design Lecturer,  
Billy White, National Learning Network*



REPORTS OF THE CHAIRPERSONS  
OF THE COMMITTEES  
for the year ended 31 December 2018

# BOARD OF THE CARE TRUST IN OPERATION

for the year ended 31 December 2018

## Board terms of reference

The Care Trust (TCT) Board is the governing body and is ultimately responsible for:

- ensuring that TCT is successfully managed and achieves its objectives
- ensuring that TCT is compliant with the principles of good governance
- safeguarding and promoting the values and principles of TCT
- ensuring that TCT has clear direction, plans, structure and resources for its present and future work and that its assets are fully protected
- ensuring that TCT has policies and procedures in place to operate in a legal, responsible and accountable manner
- seeking to have and maintain good relationships with staff
- establishing and maintaining links with key stakeholders and associated companies, and
- working as a team at all times, where each director understands her/his own particular role and responsibilities

## Director appointment and induction

In line with TCT's Constitution, both shareholders (Rehab and CRC) nominate directors to the Board. A quorum of two (one 'A' Director and one 'B' Director) must be present for each meeting and the Chairperson is not entitled to a casting vote should disagreements arise.

The Care Trust Handbook is provided to each director on their appointment, and is available at all times via SharePoint. The Handbook clarifies the legal responsibilities and duties of directors in statute and common law. It also includes the Schedule of Matters Reserved to the Board, which contains such items as: strategy and management; financial reporting and control; internal controls; contracts; communication; remuneration; delegation of authority; corporate governance and policy development.

On appointment, directors must sign a Declaration detailing any/all potential conflicts of interest/loyalty with TCT. This is also referred to at each board meeting.

All directors sign a Code of Conduct. The Code seeks to outline the standards of behaviour expected and is an agreement between individual directors and TCT.

The Code of Conduct establishes TCT's values of integrity, accountability and transparency.

### Meetings

The Board only has authority when it acts as a whole. For decisions to be binding, proper quorate meetings must be held. Meetings are held six times a year at TCT Head Office in Blackrock and, as TCT directors are voluntary, they are generally held in the evening.

# Board of The Care Trust in Operation

## for the year ended 31 December 2018 (continued)

### Standard Agenda items include:

1. Quorum noted and any declarations of conflicts of interest/loyalty
2. Membership – appointment of new directors or changes to Committees
3. Minutes of previous meeting approved
4. Review of Risk Register
5. Update on TCT grants utilisation from CRC, Rehab And MMUH
6. Review of financial position – monthly management accounts
7. Review of Complaint & Fraud Registers
8. Minutes of Committee meetings presented for approval
9. New policies are presented, discussed and approved

Following the meeting, proper minutes are prepared along with a list of Action Items for directors and senior management.

### Goals achieved in 2018

Two directors resigned; one appointed	✓
Considered, approved and noted formal recommendations from all Committees	✓
GDPR Policies in place by deadline of May 2018, with implementation progress ongoing	✓
Risk Register reviewed, updated and won Good Governance Award Best Initiative	✓
Policies approved for Safeguarding Vulnerable Persons and a Media Action Plan put in place	✓



Bernard Walsh  
Chairperson of the Board  
March 2019

# AUDIT COMMITTEE CHAIRPERSON'S REPORT

for the year ended 31 December 2018

## Committee Terms of Reference

The Audit Committee is tasked with the oversight and review of all audits of The Care Trust (TCT), internal and external. The members of the Committee review the Annual Report and

financial statements in advance of the Board's approval and discuss and recommend any necessary improvements in the area of financial controls or audit matters.

### Members

Tom Fleming (Chairperson)  
Noreen O'Kelly  
Tom Quinn (Resigned 31 August 2018)  
Bernard Walsh  
Michael Wickham Moriarty (Resigned 23 January 2018)

### Meetings

The Audit Committee met on 9 March 2018  
In attendance were Aine Reidy and Kevin Drumgoole of auditors, Nexia Smith & Williamson, and TCT senior management, Senan Mullins (Chief Executive) and Philip McCabe (Director of Finance & Administration)

### Goals achieved in 2018

Smooth transition to new auditors, Nexia Smith & Williamson, with SORP review of 2016 financial statements	✓
Approval of 2017 financial statements with a clear and unqualified audit report	✓
Financial statements presented to reflect TCT as Principal – full transparency	✓

### Note from the Chairperson

The Audit Committee was pleased to oversee the first year of working with a new auditor, which was a smooth transition and resulted in a clear and unqualified audit report. We were satisfied that the 2017 financial statements were clear and transparent for all stakeholders and were happy to recommend them to the Board for final approval. We also took

the opportunity to meet with the auditors without TCT Management present and were satisfied that no matters of concern had arisen. I would like to thank my fellow committee members for their time and input over the year, particularly Tom Quinn, Chairperson during the early part of 2018, whose dedication and expertise was a huge asset.



Tom Fleming  
Chairperson, Audit Committee  
March 2019

# GOVERNANCE COMMITTEE CHAIRPERSON'S REPORT

for the year ended 31 December 2018

## Committee Terms of Reference

The principal objective of TCT's Governance Committee is to ensure good corporate governance and, in particular, to monitor adherence to best practice in this area. This includes adherence to all relevant guidelines, including *The Corporate Governance Code for Community, Voluntary and Charity*

*Organisations in Ireland*. The Governance Committee is responsible for the induction programme for Board appointees. It is also tasked with performing an annual review to encompass a review of the Board as a whole, its operation and performance.

Members	
John McGuire (Chairperson, appointed 31 August 2018) Noreen O'Kelly	Tom Quinn (Resigned 31 August 2018) Martine Smith (Appointed 27 July 2018)
Meetings	
The Governance Committee met on 2 November 2018 In attendance were TCT senior management: Senan Mullins (Chief Executive) and Ciara O'Dowd (Director of Projects)	
Goals achieved in 2018	
Induction programme for new Board appointee, Martine Smith	✓
Exit meeting with departing Chairperson, Tom Quinn	✓
Full review of The Care Trust Handbook	✓
Evaluation of the performance of the Board	✓
Performance appraisal of the Chief Executive	✓
Continued compliance with Governance Code, CRA Guidelines and Cii Fundraising Codes and EU GDPR	✓

### Board Evaluation

In November 2018, the Board approved the Board Performance Evaluation Questionnaire, which was subsequently completed confidentially by each director. The Committee have now reported on the Report findings, with an overall Board performance rating of 78% achieved for 2018 (2017: 75%). Ratings for individual categories of

performance ranged from a high of 86% (Constructive Communication) to a low of 68% (Ongoing Communication, Sector Knowledge and Use of Outside Resources). The directors have proposed that a plan be agreed to follow up on specific actions for improvement to maintain the strong performance of the Board.

### Note from the Chairperson

At its meeting in November 2018, the Committee acknowledged that The Care Trust Handbook is a very valuable reference document and that it provides comfort and oversight to the Board of Directors in all matters relating to TCT's governance and operations. It is available online (via

SharePoint) for directors and staff to access at any time. Winning a Good Governance Award in 2018 consolidated TCT's consistent work in applying best-practice standards to everything we do. We look forward to working together to continue to be a leader in all aspects of good governance.



John McGuire  
Chairperson, Governance Committee  
March 2019

# REMUNERATION COMMITTEE CHAIRPERSON'S REPORT

for the year ended 31 December 2018

## Committee Terms of Reference

The Remuneration Committee is tasked with ensuring that the remuneration of the Chief Executive and senior management team (SMT) is set and reviewed by a Committee of the Board

whose members have no personal interest in the outcome of the decisions of the Committee and who will have due regard to the interests of TCT.

### Members

Tom Fleming (Chairperson)  
Bernard Walsh

### Meetings

The Remuneration Committee met on 6 February 2018.

### Goals achieved in 2018

Review and approval of SMT salary and remuneration details for 2018	✓
Approval of Charities SORP 2015 disclosures in the 2017 financial statements	✓
Renewal of employment contracts for key staff members	✓
Contract terms for new appointee, Director of Lottery Operations and Marketing	✓
Directors' Remuneration and Expenses for 2017 – Nil Returns	✓

### Note from the Chairperson

This Committee plays an important role in ensuring TCT is resourced properly and effectively to achieve its aims. In 2018, as every year, the Committee reviewed the current salary, benefits and pension remuneration details for the SMT. For

transparency, the Committee also has oversight of the pay and reward details, with a summary of non-pensionable and expense payments relating to all staff presented annually. This work gives vital assurance to the Board.



Tom Fleming  
Chairperson, Remuneration Committee  
March 2019

# STRATEGIC REVIEW COMMITTEE CHAIRPERSON'S REPORT

for the year ended 31 December 2018

## Committee Terms of Reference

In late 2016, on foot of the commissioning of an independent strategic review, the Board appointed a Committee with the specific remit of advancing, monitoring and completing this process, while reporting regularly to the Board on progress.

### Members

John McGuire (Chairperson)  
Tom Fleming

### Meetings

No formal meetings of this Committee took place in 2018, although the Committee remained active throughout the year, in supporting the Board with the implementation of the recommendations, especially with regard to agreeing

with the shareholders the finalised position on the strategic review preconditions for success and on setting down TCT: Beneficiary MOUs.



John McGuire  
Chairperson, Strategic Review Committee  
March 2019

*Karen Kiernan, CRC*



***Everyone is a Winner***



*Caoimhe Ross, CRC*



## MEMBERSHIP AND MEETINGS

for the year ended 31 December 2018

# MEMBERSHIP OF THE CARE TRUST BOARD AND COMMITTEES

Directors	Nominee	2018 Appointed	2018 Resigned	
Bernard Walsh Chairperson	Rehab			
Tom Fleming Vice Chairperson	CRC			Appointed Vice Chairperson on 27 July 2018
John McGuire	Rehab			
Michael Wickham Moriarty	CRC		23-Jan	
Ziva Newman	CRC			
Noreen O'Kelly	Rehab			
Kathleen O'Meara	Rehab			
Tom Quinn	CRC		31-Aug	Resigned as Vice Chairperson on 27 July 2018
Martine Smith	CRC	27-Jul		

Patrick Hall was appointed to The Care Trust Board on 23 January 2019.

2018 Meetings	Board	AGM	Governance	Audit	Remuneration	
Number of meetings	6	1	1	1	1	
Date of meetings	23-Jan	23-May	02-Nov	09-Mar	06-Feb	
	28-Mar					
	23-May					
	27-Jul					
	26-Sep					
	28-Nov					

Governance Committee	Appointed	2018 Resigned	2018	
John McGuire Chairperson		31-Aug		Appointed Chairperson on 27 July 2018
Noreen O'Kelly				
Tom Quinn			31-Aug	Resigned as Chairperson on 27 July 2018
Martine Smith		27-Jul		

Audit Committee		2018 Appointed	2018 Resigned	
Noreen O'Kelly Chairperson		23-Jan		Appointed Chairperson on 23 January 2018
Tom Fleming				
Michael Wickham Moriarty			23-Jan	
Tom Quinn			31-Aug	
Bernard Walsh				

# Membership of The Care Trust Board and Committees (continued)

## Remuneration Committee

Tom Fleming      Chairperson

Bernard Walsh

## Strategic Review Committee

John McGuire      Chairperson

Tom Fleming

# ATTENDANCE AT COMPANY MEETINGS

Attendance Record - 2018 Board Meetings		23-Jan	28-Mar	23-May	27-Jul	26-Sep	28-Nov	Total
<b>Directors</b>								
Bernard Walsh	Chairperson	√	√	√	√	√	√	6/6
Tom Quinn	Vice Chairperson*	√	√	√	√	N/A	N/A	4/4
Tom Fleming	Vice Chairperson**	√	√	X	√	√	√	5/6
John McGuire		X	√	√	√	√	√	5/6
Michael Wickham Moriarty		X	N/A	N/A	N/A	N/A	N/A	0/1
Ziva Newman		√	X	√	√	√	√	5/6
Noreen O'Kelly		√	√	X	√	X	√	4/6
Kathleen O'Meara		√	√	√	X	√	√	5/6
Martine Smith		N/A	N/A	N/A	N/A	√	√	2/2
<b>Executive</b>								
Senan Mullins	The Care Trust CEO	√	√	√	√	√	√	6/6
Philip McCabe	The Care Trust Dir. Finance	√	√	√	√	√	√	6/6

\* Resigned from Board 31 August 2018

\*\* Appointed Vice Chairperson on 27 July 2018

Attendance Record - 2018 Governance Committee Meetings		02-Nov	-	-	-	-	-	Total
<b>Directors</b>								
Noreen O'Kelly	Chairperson	√						1/1
John McGuire		√						1/1
Martine Smith		X						0/1
<b>Executive</b>								
Senan Mullins	Chief Executive	√						1/1
Ciara O'Dowd	Director of Projects	√						1/1

## Attendance at Company Meetings (continued)

Attendance Record - 2018 Audit Committee Meetings			09-Mar	Total
<b>Directors</b>				
Noreen O'Kelly	Chairperson		X	0/1
Tom Fleming			√	1/1
Tom Quinn			√	1/1
Bernard Walsh			√	1/1
<b>Executive</b>				
Senan Mullins	The Care Trust CEO		√	1/1
Philip McCabe	The Care Trust Dir. Admin & Finance		√	1/1
<b>Auditors, Nexia Smith &amp; Williamson</b>				
Áine Reidy			√	1/1
Kevin Drumgoole			√	1/1

Attendance Record - 2018 Remuneration Committee Meetings			06-Feb	Total
<b>Directors</b>				
Tom Fleming	Chairperson		√	1/1
Bernard Walsh			√	1/1

Summary Attendance at Company Meetings		Board	AGM	Governance	Audit	Remuneration	Totals
<b>Directors</b>							
Bernard Walsh	Chairperson	6/6	1/1		1/1	1/1	9/9
Tom Quinn	Vice Chairperson*	4/4	1/1		1/1		6/6
Tom Fleming	Vice Chairperson**	5/6	0/1		1/1	1/1	7/9
John McGuire		5/6	1/1	1/1			7/8
Michael Wickham Moriarty		0/1	N/A				0/1
Ziva Newman		5/6	1/1				6/7
Noreen O'Kelly		4/6	0/1	1/1	0/1		5/9
Kathleen O'Meara		5/6	1/1				6/7
Martine Smith		2/2	N/A	0/1			2/3

\*Resigned from Board 31 August 2018

\*\* Appointed Vice Chairperson on 27 July 2018



*Sam Hayden and class teacher, Deirdre Kilrairie, CRC*

**Everyone is a Winner**



# DIRECTORS' REPORT AND FINANCIAL STATEMENTS

for the year ended 31 December 2018

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# DIRECTORS' REPORT

for the year ended 31 December 2018

The directors are pleased to present their annual report and audited financial statements for the year ended 31 December 2018.

## Structure, Governance and Management

### Constitution

The Care Trust DAC (The Care Trust) is a designated activity company with share capital divided equally between two shareholders. The Constitution states that the 'A' shares and 'B' shares rank *pari passu* and the Rehab Group (Rehab) and the Central Remedial Clinic (CRC) are referred to as the 'A Shareholder' and 'B Shareholder', respectively. The Care Trust is a registered charity in the Republic of Ireland (CHY13691) and has been granted charitable status under sections 207 and 208 of the Taxes Consolidation Act, 1997. The governing document is The Care Trust's Constitution.

The Constitution sets out the objects and powers of The Care Trust, which is governed by a Board of Directors with a Chairperson. The Board met six times in 2018 (2017: six). The directors have responsibility for the strategic direction of The Care Trust. They have appointed a Chief Executive and he has delegated authority, within terms approved by the Board, for day-to-day operational matters, including finance and employment.

### Method of appointment of directors

In line with The Care Trust's Constitution, Rehab, as Shareholder 'A', and the CRC, as Shareholder 'B', nominate directors to the Board and such appointments or removals of directors are in writing and are signed by or on behalf of shareholders. A quorum of two directors, one 'A' director and one 'B' director, must be present for each board meeting and the Chairperson is not entitled to a casting vote should disagreements arise.

The A and B directors may agree to the appointment of an independent director or directors, subject to the governing documents of The Care Trust. Directors are appointed for a term of three years. On the expiration of the three-year term, directors may be reappointed for a further term but may not be appointed for more than three terms of three years.

Directors are non-executive and details of remuneration and expenses are disclosed in Note 7 of the financial statements.

### Directors' induction and training

The Board of The Care Trust is committed to providing a comprehensive induction process, ensuring that each board appointee acquires the necessary information on how The Care Trust and its board work. This allows the new director to play a full part in discussion and decision-making. Such an induction programme includes an overview of role and responsibilities of the Board and individual board members. The induction also outlines the operational and strategic performance of The Care Trust.

The induction programme is tailored to individual appointees, taking time commitments and required skills' development into account. The induction includes a variety of activities, spread over a period of time:

- Orientation/welcome meeting with The Care Trust Chairperson and CEO
- Meeting with the Senior Management Team
- Signing-off:
  - Letter of Appointment
  - Code of Conduct
  - Conflict of Interest Statement
- Presentation of The Care Trust Handbook.

The Handbook includes the following items:

- The Care Trust Constitution
- Organisational Structure
- Strategic Plan
- Annual Report and financial statements
- List of Committees with Terms of Reference and all relevant contact details
- Schedule of Board meetings for the year
- Business Continuity Plan
- Risk Register
- Key Policies

# Directors' Report

## for the year ended 31 December 2018 (continued)

In 2018, The Care Trust conducted its annual review and update of The Care Trust Handbook and, following approval by the Board, re-issued it to all its directors.

### Related party relationships

The Care Trust is an associate company of both Rehab and the CRC. The Beneficiaries of The Care Trust are the CRC, Rehab and the Mater Misericordiae University Hospital (the Mater).

### Future developments

Following the strategic review of The Care Trust conducted in 2017, a meeting of The Care Trust Board and The Care Trust shareholders took place early in 2018 to align all parties with the strategy. Discussions also took place to agree a number of pre-conditions identified in the strategic review and to agree a Memorandum Of Understanding (MOU) between The Care Trust and its shareholders and a separate MOU between The Care Trust and the Mater. In 2019 these documents will be

signed and will bring clarity and purpose to the relationships between The Care Trust and the Beneficiaries.

The Care Trust works consistently to ensure Contributor funds are utilised in supporting services provided by the three Beneficiaries and requests Beneficiaries to provide full accountability to The Care Trust for granting those funds. The focus continues to be on securing direct-debit enrolments to ensure secure and sustainable giving. Digital platforms, such as 'My Care Trust Account', allows for full transparency to Contributors. Social media is used to disseminate information and build confidence.

In 2019, in line with its strategic plan, The Care Trust anticipates exploring new ways of fundraising while refreshing the existing fundraising offer. The newly appointed Director of Lottery Operations and Marketing will lead this strategy with the assistance of the senior management team and with the support of the Board.

---

## Principal Activities and Objectives

### Objective

The purpose of The Care Trust is to raise funds for CRC and for Rehab. By agreement, The Care Trust also fundraises for the Mater.

The financial statements present The Care Trust as principal in operating the lottery draws for the three Beneficiaries.

The Care Trust Board considers that this presentation allows for a more easily understood set of financial statements and more accurately reflects the commercial reality.

The Care Trust operates a Periodical Lottery under licence granted by the District Court for the benefit of the Beneficiaries.

### Activities for achieving objectives

The CRC, Rehab and the Mater, collectively acting as the Beneficiaries, have engaged The Care Trust to operate a lottery for their benefit. The Care Trust holds the licence in respect of the lottery. The licence runs from May 1 to April 30 and is applied for each year with supporting submissions from the Beneficiaries and An Garda Síochána.

The Care Trust runs three draws each month for its Contributors, who participate by monthly direct debit or through an Agent collector, collecting cash at the door. Contributors are entered into the three draws in proportion to their contribution amount. A Ford Fiesta Zetec car is won in each draw in addition to a number of cash consolation prizes. New Contributors are enrolled by fundraisers calling door-to-door and participate by contributing €15 per month by direct debit or credit card.

The Gaming and Lotteries Act 1956 (as amended) requires that "not more than 40% of the gross proceeds shall be utilised for the expenses of promotion." The format of the attached financial statements shows The Care Trust acting as principal for income raised. Lottery receipts are recognised as income when draws are completed. Amounts payable to Beneficiaries are presented under restricted income in the Statement of Financial Activities.

Grants payable are detailed in Note 6 to the financial statements: charitable activities. This shows the movements on the grants payable account for the year, including balances at January 1, grants payable for the year, grants paid in the

# Directors' Report

## for the year ended 31 December 2018 (continued)

year and balances payable at the year-end as presented in the 'Statement of Financial Position'.

### Principal activity and business review

Total amount raised through The Care Trust activities was €4,664,863 (2017: €4,908,721) – see chart below: 'The Care Trust Income 2018 v 2017'. Restricted income as presented in the 'Statement of Financial Activities' represents Beneficiary income under the Gaming and Lotteries Act. This income is allocated to grants payable to Beneficiaries being 60% of lottery income at €2,759,174 (2017: €2,921,617), less prize

costs of €616,702 (2017: €594,546), resulting in a net amount payable of €2,142,472 (2017: €2,327,071). Grants paid in the year were €2,131,546 (2017: €2,365,000).

Notional income of €66,240 (2017:€39,360) relates to sponsored advertising, with both the notional income and notional expenditure presented under Unrestricted Income.

After operating costs, The Care Trust's net income and net movement in funds for the year was €72,763 (2017: €41,420) – see chart below: 'The Care Trust Performance 2018 v 2017'.

## Financial Review

### General review

Income (see below) was €4,664,863 (2017: €4,908,721). The Care Trust's cash contributor base has been in decline for many years as the focus is maintained on recruiting new Contributors via bank mandate.

In 2018 there was a decline in cash contributor income of €191,332 (17.0%) (2017:€98,224; 8.0%). In mandate contributor income the decline was proportionately much less: €43,376 (1.2%) (2017: €105,185; 2.8%).

### Reserves

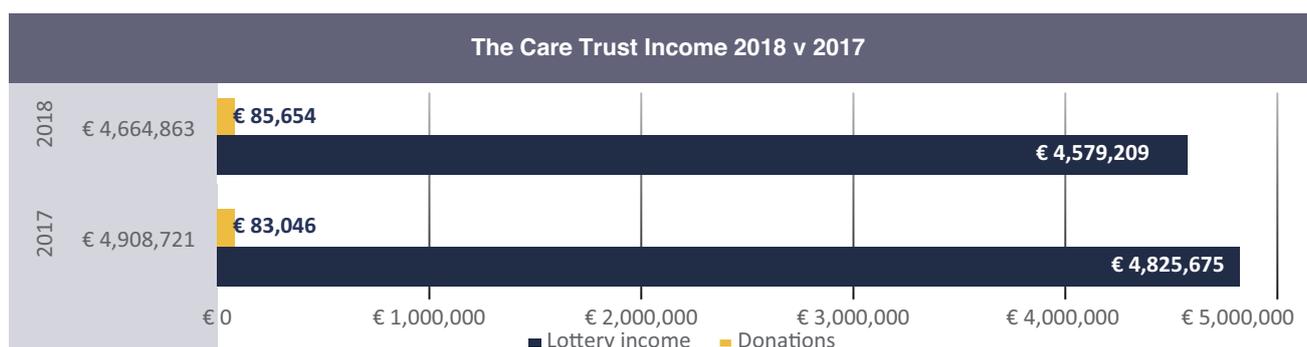
The Care Trust reserves at the year-end were unrestricted and amounted to €526,950 (2017: €54,188). The increase in reserves is due to the transfer of €400,000 from capital contribution reserve and €72,762 from the net income for the year. Each of the two shareholders made a capital contribution of €200,000 to The Care Trust in December 2014 to ensure a positive net asset position on the balance sheet as at that

year-end. This capital contribution was unrestricted and will now form part of the general reserve.

The notes to the financial statements present the accounting policy on reserves.

The large cash reserves retained also relate to prize cars accrued at the year-end. Prize winners for the final few months of the year seek, not unreasonably, to register their cars in the new year. Such delays, together with the routine delays involved in requisitioning a new car and any specific enhancements selected by car winners, push out the delivery date and hence the invoice date. Thus, significant prize cost accruals arise at the year-end. Note 12 to the financial statement includes this liability under "creditors and accruals".

Contributor receipts not ticketed at the month-end are treated as deferred income. Note 12 to the financial statements also details this level of deferred income. Total creditors falling due within one



# Directors' Report

## for the year ended 31 December 2018 (continued)

year are €420,248, and the cash reserves are there to cover this liability and the balance of grants payable to Beneficiaries.

This level of reserves will also facilitate The Care Trust to progress its strategic plan in 2019 and, if necessary, allow an operating loss in the coming year to be absorbed as we refresh existing fundraising methods and test and trial new ones. A successful Contributor recruitment campaign will typically not make a return on investment in the first year when amounts payable to Beneficiaries are taken into consideration.

### Funding

The Care Trust's sole function is to fundraise on behalf of its Beneficiaries: the CRC, Rehab and the Mater. The Care Trust does not receive, nor has it ever received, any government funding or lottery compensation funds.

## Achievements and Performance

### Review of activities

The results for the year are set out in the Statement of Financial Activities in the Annual Report.

'Income 2018 v 2017' (see above), shows a slight increase in donations in 2018 but a fall in lottery income.

'Performance 2018 v 2017', (see chart below) presents with comparatives the net income, grants payable and the main cost headings per the Statement of Financial Activities (SOFA) in the financial statements. Governance cost in 2017 included the consultancy costs of the strategic review. Grants payable by The Care Trust to the Beneficiaries are detailed in Note 6 to the financial statements and further details are provided in the Statutory Return to An Garda Síochána section.

### Investment policy and performance

The Care Trust investment policy is to maintain sufficient liquidity while maximising security and returns on deposits.

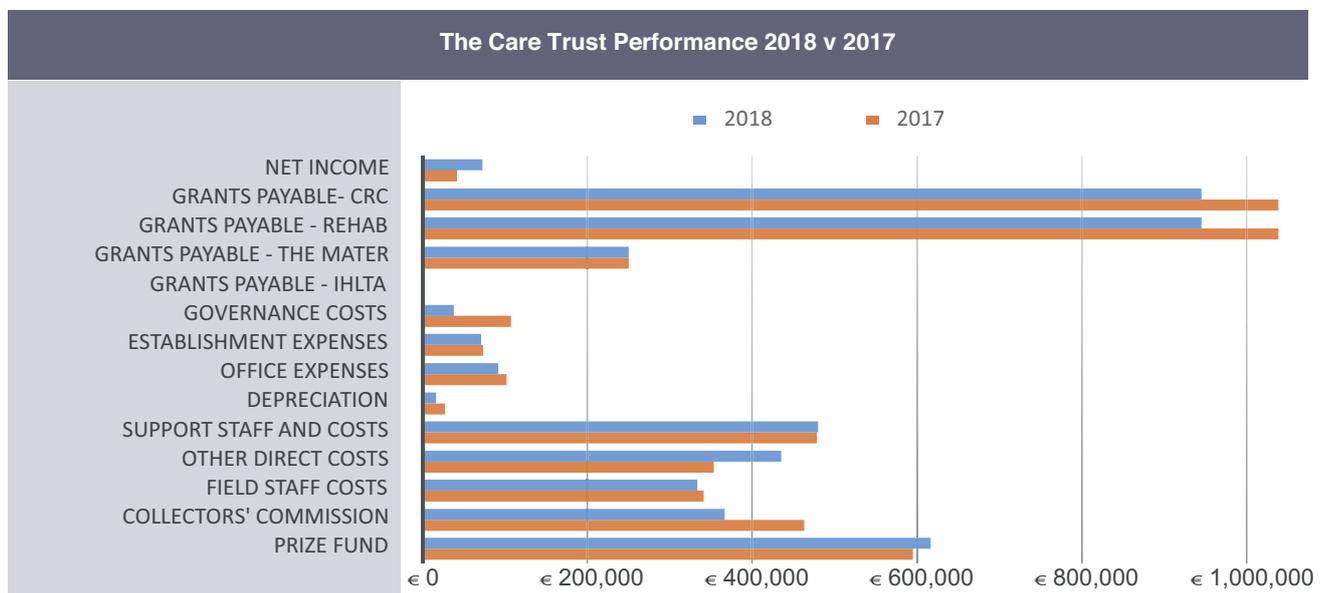
### Factors relevant to achieve objectives

The recruitment of sufficient and capable fundraising representatives and the retention of existing Contributors are pivotal to the success of the organisation.

### Key performance indicators

The key performance indicators of the organisation are:

- i) achieving a net income surplus, having honoured amounts payable to Beneficiaries under the lottery legislation and after all costs entailed in operating the lottery – (see chart below) 'The Care Trust Performance 2018 v 2017'



# Directors' Report

## for the year ended 31 December 2018 (continued)

- ii) enrolling 3,000 new mandate Contributors annually to grow Contributor numbers
- iii) achieving 75% mandate persistency in the mandate's first year through recruiting loyal Contributors
- iv) disbursing grants of almost €2 million to the main Beneficiaries and €250,000 to the Mater University Hospital
- v) maintaining compliance with:
  - the new Charities Regulatory Authority Governance Code
  - the Guidelines for Fundraising from the Public, and
  - the Statement of Recommended Practice: Accounting for Charities (SORP 2015).

- iv) building Contributor confidence in supporting The Care Trust to secure new enrolments and minimising reputational damage and adverse publicity

'The Care Trust Contributor Base 2009 – 2018' (see below) shows the results of the combined impact on Contributor numbers of adverse publicity and the economic downturn.

The Care Trust has business policies and structures to limit these risks and the Board of Directors regularly reviews and reassesses them to proactively limit the associated risks. The Care Trust has a Risk Management Policy, approved by the Board. The senior management team maintains a Risk Register in line with the principles of *ISO 31000: 2009: Risk management – Principles and Guidelines*. The Register is regularly presented at board meetings. It is also reviewed by the Audit Committee.

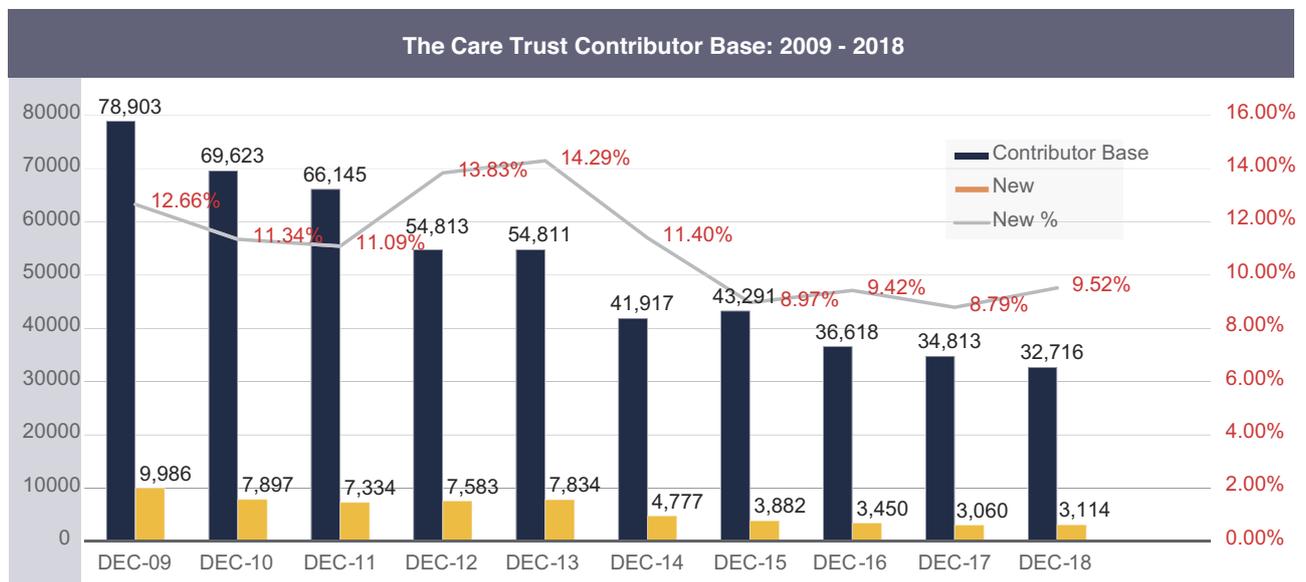
### Principal risks and uncertainties

The principal risks and uncertainties in the organisation are:

- i) managing the cash risk associated with the agent collections and reporting and dealing promptly with fraud and suspected fraud
- ii) recruiting and retaining sufficient and capable fundraising representatives
- iii) implementing strategic change with consensus on strategy at Board and at shareholder level

The Care Trust maintains complaints and fraud registers and ensures that all issues are investigated, documented and appropriately resolved. The Board is updated at each board meeting.

The Care Trust also maintains, and annually updates, disaster recovery (DR) documentation and conducts an annual DR test. Accounting, payroll and database systems are hosted on a cloud infrastructure for enhanced connectivity and are backed up every day.



# Directors' Report

for the year ended 31 December 2018 (continued)

## Internal controls

As well as the risk management strategies detailed above, The Care Trust undergoes an internal audit, by Rehab's Internal Auditor, every two years (2017 most recent). This audit assesses the strength of The Care Trust's internal controls and reports to the Board on its findings: how previous recommendations have been acted upon and, where necessary, makes recommendations on how controls can be improved. The external auditor, Nexia Smith & Williamson, comments on any weakness in internal controls that it encounters as part of the statutory annual audit and reports on such to the Board and those charged with governance.

## Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with Irish law and regulations. Irish company law requires the directors to prepare financial statements giving a true and fair view of the state of affairs of The Care Trust and the profit or loss of The Care Trust for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with Irish Generally Accepted Accounting Practice (accounting standards issued by the Financial Reporting Council and promulgated by the Institute of Chartered Accountants in Ireland and Irish law).

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgments and accounting estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that The Care Trust will continue in business

The directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of The Care Trust and enable them to ensure that the financial statements comply with the Companies Act, 2014. They are also responsible for safeguarding the assets of The Care Trust and, hence, for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Auditors

Nexia Smith & Williamson were appointed auditors by the directors to fill the casual vacancy and they expressed their willingness to continue in office in accordance with section 383(1) of the Companies Act, 2014.

## Dividends

The Care Trust did not propose, declare or pay any dividends during the year ended 31 December 2018 (2017: €nil).

## Directors and secretary and their interests

The directors and secretary are detailed in the Annual Report under Governance and Company Information, respectively, and, unless otherwise stated, have served throughout the year. None of the directors or the secretary held any beneficial interests in the shares of The Care Trust at either of the respective balance sheet dates, or subsequent dates of appointment.

## Employee matters

The well-being of The Care Trust's employees is safe-guarded through the strict adherence to health and safety standards. The Care Trust has taken the necessary action to ensure compliance with health and safety standards, including the adoption of a safety statement.

The Care Trust communicates regularly with all employees on matters relating to its performance. Employees are encouraged to contribute to the decision-making process through regular meetings.

It is the policy of The Care Trust to give full and fair consideration to applications for employment made by disabled persons, to continue where possible the employment of those who become disabled and to provide equal opportunities for training and career development of all employees.

## Environmental matters

The Care Trust seeks to minimise adverse impacts on the environment from its activities, whilst continuing to address health, safety and economic issues. The Care Trust has complied with all applicable legislation and regulations.

## Books of account

The directors are responsible for ensuring that adequate accounting records are kept as outlined in section 282 of the Companies Act 2014. The directors, with appropriate procedures and systems, and the employment of competent persons, have ensured that measures are in place to secure compliance with these requirements.

These books and accounting records are maintained at the Company's registered office at College House, 71-73 Rock Road, Blackrock, Co. Dublin.

# Directors' Report

for the year ended 31 December 2018 (continued)

## Statement on relevant audit information

Each of the persons who are directors at the time this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which The Care Trust's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that The Care Trust's auditors are aware of that information.

On Behalf of the Directors

Directors



Bernard Walsh  
Chairperson

Date:

27 March 2019



Tom Fleming  
Vice Chairperson

Date:

27 March 2019

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF THE CARE TRUST DESIGNATED ACTIVITY COMPANY

## Opinion

We have audited the financial statements of The Care Trust Designated Activity Company (the 'Company') for the year ended 31 December 2018, which comprise the Statement of Financial Activities, including the Income and Expenditure Account, the Statement of Financial Position, the Statement of Cash Flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is Irish Law and Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

In our opinion, the accompanying financial statements:

give a true and fair view of the assets, liabilities and financial position of the Company as at 31 December 2018 and of its net income for the year then ended;

have been properly prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and

have been properly prepared in accordance with the requirements of the Companies Act 2014.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISA (Ireland) 570 requires us to report to you where:

the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or

the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditor's Report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinion on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

in our opinion, the information given in the Directors' Report is consistent with the financial statements; and

in our opinion, the Directors' Report has been prepared in accordance with applicable legal requirements.

# Independent Auditor's Report to the Shareholders of The Care Trust Designated Activity Company (continued)

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the Company were sufficient to permit the financial statements to be readily and properly audited, and the financial statements are in agreement with the accounting records.

## Matters on which we are required to report by exception

Based on the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions required by sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

## Respective responsibilities and restrictions on use

### Responsibilities of directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement on page 67, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

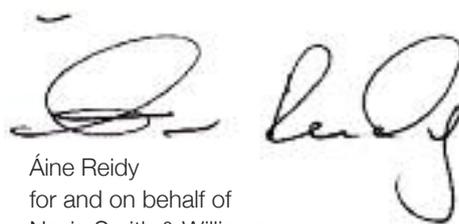
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to

issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the IAASA's website at: [https://www.iaasa.ie/Publications/ISA-700-\(Ireland\)](https://www.iaasa.ie/Publications/ISA-700-(Ireland)). This description forms part of our Auditors' Report.

## The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Áine Reidy  
for and on behalf of  
Nexia Smith & Williamson

Chartered Accountants and Statutory Audit Firm

Paramount Court  
Corrig Road  
Sandyford Business Park  
Dublin 18

Date: 29/3/19.

*Niall O'Leary Doyle,  
RehabCare*



## STATEMENT OF FINANCIAL ACTIVITIES

(including income and expenditure account)  
for the year ended 31 December 2018

# STATEMENT OF FINANCIAL ACTIVITIES

(including income and expenditure account)

for the year ended 31 December 2018

	Notes €	Unrestricted €	Restricted €	2018 €	Unrestricted €	Restricted €	2017 €
<b>Incoming from</b>							
Lottery income	5	1,787,619	2,681,430	<b>4,469,049</b>	1,886,726	2,830,089	<b>4,716,815</b>
Donations	4	34,262	51,392	<b>85,654</b>	33,218	49,828	<b>83,046</b>
Corporate support		17,568	26,352	<b>43,920</b>	27,800	41,700	<b>69,500</b>
Notional Income		66,240		<b>66,240</b>	39,360		<b>39,360</b>
		<u>1,905,689</u>	<u>2,759,174</u>	<b>4,664,863</b>	<u>1,987,104</u>	<u>2,921,617</u>	<b>4,908,721</b>
<b>Expenditure on:</b>							
<b>Raising funds</b>							
Prize costs			616,702			594,546	
Agent collectors' commission		366,442			463,156		
Field staff costs		340,957			341,014		
Other direct costs							
Meetings & travel		116,790			110,256		
Agency fees		167,611			141,055		
Marketing advertising & recruitment		47,065			21,563		
Sponsored advertising		66,240			39,360		
Finance & bank charges		37,537			41,259		
		<u>1,142,642</u>	<u>616,702</u>	<b>1,759,344</b>	<u>1,157,663</u>	<u>594,546</u>	<b>1,752,209</b>
<b>Support costs allocated to raising funds:</b>							
Support staff and associated costs							
Salaries - administration		424,375			431,006		
Employer pension contributions		38,266			37,756		
Permanent health insurance		9,623			9,700		
Depreciation		16,227			26,842		
Office expenses		92,275			101,826		
Establishment expenses		71,272			73,478		
Governance costs		38,247			107,413		
		<u>690,285</u>	<u>-</u>	<b>690,285</b>	<u>788,021</u>	<u>-</u>	<b>788,021</b>
		<u>1,832,927</u>	<u>616,702</u>	<b>2,449,629</b>	<u>1,945,684</u>	<u>594,546</u>	<b>2,540,230</b>
<b>Charitable activities</b>							
Grants payable to beneficiaries:							
Central Remedial Clinic			945,463			1,038,535	
Rehab Group			945,463			1,038,536	
The Mater Misericordiae University Hospital			250,000			250,000	
Irish Heart and Lung Transplant Association			1,546				
		<u>-</u>	<u>2,142,472</u>	<b>2,142,472</b>	<u>-</u>	<u>2,327,071</u>	<b>2,327,071</b>
		<u>1,832,927</u>	<u>2,759,174</u>	<b>4,592,101</b>	<u>1,945,684</u>	<u>2,921,617</u>	<b>4,867,301</b>
<b>Net income and net movement in funds</b>		72,762		<b>72,762</b>	41,420		<b>41,420</b>
Funds brought forward 1 January		454,318		<b>454,318</b>	412,898		<b>412,898</b>
<b>Fund balances carried forward 31 December</b>		<u>527,080</u>	<u>-</u>	<b>527,080</b>	<u>454,318</u>	<u>-</u>	<b>454,318</b>

# STATEMENT OF CHANGES IN SHAREHOLDERS' FUNDS

for the year ended 31 December 2018

	Called Up Share Capital	Capital Contribution	General Reserves	Total Funds
At 1 January 2017	130	400,000	12,768	<b>412,898</b>
Net income for the year			41,420	<b>41,420</b>
At 31 December 2017	<u>130</u>	<u>400,000</u>	<u>54,188</u>	<u><b>454,318</b></u>
At 1 January 2018	130	400,000	54,188	<b>454,318</b>
Net income for the year			72,762	<b>72,762</b>
Transfer to general reserves		(400,000)	400,000	
At 31 December 2018	<u>130</u>	<u>-</u>	<u>526,950</u>	<u><b>527,080</b></u>

# STATEMENT OF FINANCIAL POSITION

for the year ended 31 December 2018

	Note	2018 €	2017 €
<b>Fixed assets</b>			
Property plant and equipment	10	26,583	29,607
<b>Current assets</b>			
Debtors and prepayments	11	39,992	44,752
Cash at bank and in hand		925,540	819,067
		<u>965,532</u>	<u>863,819</u>
<b>Creditors: amounts falling due within one year</b>			
Grants payable	6	(44,787)	(33,861)
Other creditors	12	(420,248)	(405,247)
		<u>(465,035)</u>	<u>(439,108)</u>
<b>Net current assets</b>		500,497	424,711
<b>Net assets</b>		527,080	454,318
<b>Funds employed</b>			
Called up share capital			
Capital contribution		130	130
Unrestricted funds			400,000
		<u>526,950</u>	<u>54,188</u>
		<u>527,080</u>	<u>454,318</u>

The financial statements were approved and authorised for issue by the Board on 27 March 2019.



Bernard Walsh  
Chairperson  
27 March 2019



Tom Fleming  
Vice Chairperson  
27 March 2019

# STATEMENT OF CASH FLOWS

for the year ended 31 December 2018

	2018 €	2017 €
Net income	72,762	41,420
Depreciation	16,227	26,842
Increase / (Decrease) in grants payable	10,926	(37,929)
Decrease / (Increase) in debtors	4,759	(23,592)
Increase in creditors	15,001	8,673
<b>Net cash inflow from operating activities</b>	<b>119,675</b>	<b>15,414</b>
<b>Investing activities</b>		
Payments to acquire tangible fixed assets	(13,202)	(2,945)
Net cash outflow from investing activities	(13,202)	(2,945)
<b>Increase in cash and cash equivalents</b>	<b>106,473</b>	<b>12,469</b>
<b>Reconciliation of net cash flow to movement in cash</b>		
Increase in cash and cash equivalents	106,473	12,469
Cash and cash equivalents at 1 January	819,067	806,598
Cash and cash equivalents at 31 December	925,540	819,067

# NOTES TO THE FINANCIAL STATEMENTS

## for the year ended 31 December 2018

### 1 Status

The Care Trust DAC (The Care Trust) is a designated activity company and a registered charity. The Care Trust was incorporated to operate lotteries to raise funds for its shareholders: the Central Remedial Clinic (CRC) and the Rehab Group (Rehab). The lotteries are run in accordance with an agreement with its three Beneficiaries. The Care Trust is registered in the Republic of Ireland with registered number 45561.

The Care Trust Beneficiaries are CRC, Rehab and the Mater Misericordiae University Hospital (the Mater). In 2018 the Board granted a small sum to the Irish Heart and Lung Transplant Association (IHLTA).

The Care Trust is a public benefit entity as defined by Financial Reporting Standard (FRS) 102.

### 2 Accounting policies

The principal accounting policies are summarised below.

#### *Basis of preparation*

These financial statements are prepared in accordance with The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and Accounting and Reporting by Charities: the statement of recommended practice (SORP) applicable to charities preparing their accounts in accordance with FRS 102. The financial statements are also prepared in accordance with the Companies Act, 2014.

Income is shown gross and the grants payable to the Beneficiaries shown as an expense.

The financial statements have been prepared under the historical cost convention.

#### *Going concern*

The financial statements are prepared on the going concern basis as both shareholders, CRC and Rehab, will provide adequate finance by agreement to enable the Company to meet its liabilities as they fall due for a period of at least twelve months from the date of approval of the financial statements.

#### *Revenue recognition*

Revenue comprises income from the sale of lottery tickets, gifts in kind and donations.

Income is recognised as follows:

- lottery tickets – on the sale of the tickets
- gifts in kind – when The Care Trust has received control of the gift
- donations – when The Care Trust has entitlement, and the donation/grant can be measured reliably and receipt is probable
- corporate support – when the relevant contractual agreements are satisfied

Lottery receipts received prior to draw ticketing are shown under Creditors as deferred income.

Donated assets and services which would otherwise have been purchased are included at the estimated expenditure, which has been avoided as a result of the gift.

#### *Employee benefits*

The Care Trust provides a range of benefits to employees, including paid holiday arrangements and an employee defined contribution pension plan.

Short term benefits, including compensation for loss of employment, holiday pay and other non-monetary benefits, are recognised as an expense in the period in which the service is received.

The Care Trust operates a defined contribution pension plan, whereby The Care Trust pays fixed contributions directly to a pension provider. Staff have access to independent pension brokers for advice where the occasion arises. Once the contributions have been paid The Care Trust has no further payment obligations. The contributions are recognised as an expense in the period to which they relate. Amounts not paid are shown in accruals in the statement of financial position. The assets of the plan are held separately from The Care Trust in independently administered funds.

# Notes to the Financial Statements

## for the year ended 31 December 2018 (continued)

### **Expenditure**

Expenditure is accounted for in the period in which it is incurred. Expenditure includes any VAT which cannot be recovered which is reported as part of the expenditure to which it relates.

Expenditure relating directly to a particular activity is allocated to that activity. Expenditure on raising funds comprises the cost of generating lottery income and includes the prize costs, agent collectors' commissions and staff and associated costs incurred by The Care Trust. Indirect costs are classified as support costs and these are allocated to activities on a basis consistent with use of the resources.

Resources expended include the estimated value of donations in kind.

### **Operating leases**

Operating leases are leases that do not transfer all the risks and rewards of ownership. Payments made by The Care Trust under operating leases are charged to the Statement of Financial Activities on a straight-line basis over the period of the lease, including payments which are not required to be made on a straight-line basis. Lease incentives given or received are similarly spread on a straight line basis over the relevant lease term.

### **Tangible assets**

Tangible assets are stated at cost, less accumulated depreciation and accumulated impairment losses. Cost comprises the original purchase price, subsequent expenditure capitalised and expenditure directly attributable in bringing the asset to its working condition for its intended use. Assets are depreciated on a straight line basis so as to write off their cost over their expected useful lives, using the straight line method. The component categories and annual rates used are as follows:

Office equipment	10%
Fixtures and fittings	10%
Motor vehicles	20%
Computer equipment	33.33%

At each period end date, non-financial assets (comprising plant and equipment) are assessed to determine if there are indicators that the assets may be impaired in value and if so an impairment review is undertaken. If an asset is assessed as impaired, it is written down to its impaired value.

### **Cash and cash equivalents**

Cash and cash equivalents comprise cash in hand, cash at bank and bank deposits.

### **Financial instruments**

The Care Trust has chosen to adopt the recognition and measurement requirements for financial instruments set out in Sections 11 and 12 of FRS 102.

Financial assets and financial liabilities are recognised when The Care Trust becomes party to the contractual provisions of the financial instrument. Financial assets comprise cash and cash equivalents, other debtors and amounts recoverable under the lottery agreement. Financial liabilities comprise other creditors, accruals and amounts payable under the lottery agreement.

All financial assets and financial liabilities are initially measured at transaction price (including transaction costs) and subsequently at amortised cost using the effective interest method. Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire or are settled; financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

### **Grants payable to Beneficiaries**

Amounts payable to Beneficiaries from the proceeds of the lotteries are classified as grants. Grants are recognised on an accruals basis and the amount payable being based on the total amount received from the proceeds of the lotteries, less the prize costs and less the amounts permitted to be retained by The Care Trust under the Gaming and Lotteries Act, 1956 (as amended).

### **Reserves policy**

The Care Trust has a policy of maintaining sufficient reserves to maximise grants to Beneficiaries while managing governance, financial and operational risks.

All reserves are unrestricted and are reviewed by the Board annually to ensure a strong net asset position. The Care Trust holds sufficient reserves to cover, at a minimum, three months general expenditure.

# Notes to the Financial Statements

## for the year ended 31 December 2018 (continued)

### 3 Key judgments and sources of estimation uncertainty

The preparation of financial statements, in conformity with generally accepted accounting practice, requires management to make judgements and estimates that affect the reported amounts of assets and liabilities as well as the disclosure of contingent assets and liabilities at the statement of financial position date and the reported income and expenditure during the reporting period. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from those estimates.

#### Critical judgements

In preparing the financial statements, the following judgements which have, or could have, a material impact on the financial statements were made:

#### Principal/agent relationship

The financial statements present The Care Trust as principal in operating the lottery draws for the three Beneficiaries. The Care Trust runs the lotteries by agreement with its three Beneficiaries. In the Statement of Financial Activities, restricted income presents grants payable to Beneficiaries under the Gaming and Lotteries Act 1956, along with prize costs. Unrestricted income represents income and expenses attributed to The Care Trust for operating the draws, as permitted under the Act.

The Care Trust Board considers that this presentation allows for a more easily understood set of financial statements and more accurately reflects the commercial reality.

#### Critical estimates

There are no critical estimates.

4. Donations	2018 €	2017 €
Non-lottery contributions	85,654	83,046

5. Lottery and related income	2018 €	2017 €
Lottery income	4,469,049	4,716,815
Corporate support	43,920	69,500
Notional income*	66,240	39,360
	<u>4,579,209</u>	<u>4,825,675</u>

\*Notional income is the attributed value of sponsored media advertising and is relected in both income and expenditure.

6. Charitable activities	2018 €	2017 €
Grants payable / (recoverable) as at 1 January	33,861	71,790
Grants payable for the year	2,142,472	2,327,071
Grants paid in the year	(2,131,546)	(2,365,000)
Grants payable as at 31 December	<u>44,787</u>	<u>33,861</u>

# Notes to the Financial Statements

for the year ended 31 December 2018 (continued)

7. Staff costs	2018 €	2017 €
Wages and salaries	690,433	698,363
Employers PRSI	74,899	73,657
Pension scheme – defined contribution scheme	38,266	37,756
Permanent health insurance	9,623	9,700
	813,221	819,476
Average number of persons employed	2018 Number	2017 Number
Raising funds (field staff)	9	10
Support	6	6
	15	16
Employee numbers by annual remuneration band greater than €70,000, including benefits (excluding pension contributions and redundancy payments) were:		
	2018 Number	2017 Number
€130,001 - €140,000	1	1
€90,001 - €100,000	1	1
€80,001 - €90,000	1	1
€70,001 - €80,000	-	-
	3	3
Key management remuneration was as follows:		
	2018 €	2017 €
Basic salary	335,008	320,995
Taxable benefits	19,545	19,545
Pension contributions	26,528	25,434
	381,081	365,974

The Chief Executive is paid a salary of €119,500 per annum and is provided with a car.

The members of the Board do not receive any remuneration but are entitled to be reimbursed for out of pocket expenses incurred in the course of carrying out their duties. These amounted to €nil (2017: €nil).

The Remuneration Committee approves the senior management pay structure to ensure it is appropriate for The Care Trust and for the competencies delivered.

# Notes to the Financial Statements

for the year ended 31 December 2018 (continued)

8. Net income / expenditure	2018 €	2017 €
Net income / expenditure is stated after charging / (crediting):		
Depreciation of tangible assets	16,227	26,842
Auditor's remuneration for audit services	24,600	24,600
Operating lease charges	50,519	50,519

9. Taxation
The Care Trust has charitable status and is exempt from corporation tax to the extent that any surpluses are applied for charitable purposes.

10. Tangible fixed assets	Motor vehicles €	Fixtures and fittings €	Office equipment €	Computer equipment €	Total €
<b>Costs</b>					
1 January 2018	41,819	44,341	26,649	41,414	154,223
Additions		275	2,766	10,162	13,203
Adjustment	1	(1)			-
31 December 2018	41,820	44,615	29,415	51,576	167,426
<b>Depreciation</b>					
1 January 2018	40,428	30,902	21,511	31,775	124,616
Charge for year	1,394	2,750	1,500	10,583	16,227
Adjustment	(2)	931		(929)	-
31 December 2018	41,820	34,583	23,011	41,429	140,843
<b>Net book amount</b>					
31 December 2018	-	10,032	6,404	10,147	26,583
31 December 2017	1,391	13,439	5,138	9,639	29,607

11. Debtors	2018 €	2017 €
Other debtors	14,000	32,666
Prepayments	25,992	12,086
	39,992	44,752

12. Creditors: amounts falling due within one year	2018 €	2017 €
Creditors and accruals	349,946	334,606
Deferred income	70,302	70,641
	420,248	405,247

Deferred income relates to funds received in advance of lottery draws to be held in the future. All funds brought forward were used in the year (2017 – same).

# Notes to the Financial Statements

for the year ended 31 December 2018 (continued)

13. Called up share capital	2018 €	2017 €
Allotted called up and fully paid:		
50 'A' ordinary shares of €1.30 each (2017: 50, €1.30 each)	65	65
50 'B' ordinary shares of €1.30 each (2017: 50, €1.30 each)	65	65
	<u>130</u>	<u>130</u>

14. Capital contribution	2018 €	2017 €
Balance at 1 January	400,000	400,000
Transfer to reserves	(400,000)	-
Balance at 31 December	<u>-</u>	<u>400,000</u>

In December 2014, The Care Trust received an unrestricted capital contribution of €400,000 for long term working capital purposes, with both shareholders contributing €200,000 each and this capital contribution has now been transferred to general reserves.

15. Operating lease commitments	2018 €	2017 €
At 31 December 2018 The Care Trust was committed to making the following annual payments under non-cancellable operating leases in the coming years.		
Due next year	50,519	50,519
Due in the next 2 to 5 years	10,078	58,078
	<u>60,597</u>	<u>108,597</u>

Following a change of landlord for the existing premises, a new lease agreement is due for signing early in 2019.

16. Related and controlling parties				
Rehab own 100% of the 'A' ordinary shares in The Care Trust and the Central Remedial Clinic own 100% of the 'B' ordinary shares in The Care Trust. All shares rank <i>pari passu</i> .				
The Central Remedial Clinic is a company and registered charity (the company registration number is 14880 and the charity number, CHY 4998). The purpose of the charity is to support those with disabilities and their families. The charity provides a wide range of direct services, including education, occupational health, physiotherapy and speech and language therapy.				
Rehab is a company and a registered charity (the company registration number is 14800 and the charity number, CHY 4940). The purpose of the charity is to assist with the rehabilitation of individuals, whether the need arises from physical disabilities, autism, mental health difficulties, or other disadvantages. The charity assists by providing health and social care services, training, education and employment placements, and by direct employment.				
Together these charities control The Care Trust through their shareholdings.				
The transactions with the related parties are as follows:				
	Central Remedial Clinic		Rehab	
Balance due to / (from) related party	2018 €	2017 €	2018 €	2017 €
As at 1 January	16,931	35,895	16,930	35,895
Grants payable in the year	945,463	1,038,536	945,463	1,038,535
Payments made in the year	(940,000)	(1,057,500)	(940,000)	(1,057,500)
As at 31 December	<u>22,394</u>	<u>16,931</u>	<u>22,393</u>	<u>16,930</u>





*Shane Rickaby, Carmel Hayden  
and bus driver, Lazar Liviu, CRC*



## STATUTORY RETURN TO AN GARDA SÍOCHÁNA

for the year ended 31 December 2018

# STATUTORY RETURN TO AN GARDA SÍOCHÁNA

for the year ended 31 December 2018

## Detailed Income and Expenditure Account

Detailed Income and Expenditure Account	€	2018 €	2017 €
<b>Incoming from</b>			
The Care Trust lottery operations		4,469,049	4,716,815
Corporate support		43,920	69,500
Notional income		66,240	39,360
		<u>4,579,209</u>	<u>4,825,675</u>
Donations		85,654	83,046
		<u>4,664,863</u>	<u>4,908,721</u>
<b>Expenditure on raising funds</b>			
<b>Prize costs</b>		616,702	594,546
<b>Agent collectors' commission</b>		366,442	463,156
<b>Field staff costs</b>			
Fundraising representatives	130,837		148,002
Regional managers	<u>210,120</u>		<u>193,012</u>
		340,957	341,014
<b>Other direct costs</b>			
<b>Meetings and travel</b>			
Canteen provisions	3,504		2,474
Fundraising representative expenses	35,389		33,019
Regional managers expenses	66,811		61,053
Car maintenance tax & insurance	2,308		3,695
Salaries - administration expenses	1,345		2,130
Meeting expenses	4,475		3,603
Sundry expenses	1,726		3,203
Staff training	<u>1,232</u>		<u>1,079</u>
		116,790	110,256
<b>Agency fees</b>			
Independent fundraising representatives	164,002		138,319
Agent collector incentives	<u>3,609</u>		<u>2,736</u>
		167,611	141,055
<b>Marketing, advertising &amp; recruitment</b>			
Sponsored advertising	66,240		39,360
Marketing & advertising	26,270		18,830
Recruitment	<u>20,795</u>		<u>2,733</u>
		113,305	60,923
<b>Finance charges - bank charges</b>		37,537	41,259
<b>Total expenditure on raising funds</b>		<u>1,759,344</u>	<u>1,752,209</u>

# Statutory Return to An Garda Síochána

for the year ended 31 December 2018 (continued)

## Detailed Income and Expenditure Account (continued)

Detailed Income and Expenditure Account (continued)		2018 €	2017 €
<b>Expenditure on raising funds (continued)</b>			
<b>Support costs allocated to raising funds</b>			
<b>Support staff and associated costs</b>			
Salaries - administration	424,375		431,006
Employer pension contributions	38,266		37,756
Permanent health insurance	9,623		9,700
	<u>472,264</u>		<u>478,462</u>
<b>Depreciation</b>	16,227		26,842
Depreciation on fixed assets			
<b>Office expenses</b>			
Printing & stationery	29,968		28,138
Postage, rail & courier	19,807		28,946
Software & technology fees	28,429		32,752
Telephone	12,102		10,767
Subscriptions	1,969		1,223
	<u>92,275</u>		<u>101,826</u>
<b>Establishment expenses</b>			
Rent & rates	51,627		51,662
General insurance	6,205		5,741
Light & heat	3,282		3,927
Maintenance, repairs & cleaning	10,158		12,148
	<u>71,272</u>		<u>73,478</u>
<b>Governance costs</b>			
Professional & legal fees	13,647		77,216
Audit fees	24,600		30,197
	<u>38,247</u>		<u>107,413</u>
		690,285	788,021
<b>Expenditure on raising funds and support costs</b>		<u>2,449,629</u>	<u>2,540,230</u>
<b>Expenditure on charitable activities</b>			
<b>Grants payable to Beneficiaries</b>			
Central Remedial Clinic	945,463		1,038,536
Rehab Group	945,463		1,038,535
The Mater Misericordiae University Hospital	250,000		250,000
Irish Heart and Lung Transplant Association	1,546		
	<u>2,142,472</u>		<u>2,327,071</u>
<b>Total expenditure</b>		<u><b>4,592,101</b></u>	<u><b>4,867,301</b></u>
<b>Net income and net movement in funds</b>		<u><b>72,762</b></u>	<u><b>41,420</b></u>

# Statutory Return to An Garda Síochána for the year ended 31 December 2018 (continued)

## Detailed Grants Payable Account

### Calculations re Grants Payable Account

	2018					2017				
	Total	CRC	Rehab	The Mater	IH&LTA	Total	CRC	Rehab	The Mater	IH&LTA
<b>Income allocated to Beneficiaries</b>										
Lottery and related income	4,469,049					4,716,815				
Corporate support	43,920					69,500				
Notional income	66,240					39,360				
Donations	85,654					83,046				
Gross Income per statement of financial activities	4,664,863					4,908,721				
Less: notional corporate support	(66,240)					(39,360)				
Beneficiary grants calculated at 60% per the Gaming & Lotteries Act, 1956.	4,598,623					4,869,361				
*Grant allocation	2,759,174	1,253,814	1,253,814	250,000	1,546	2,921,617	1,335,809	1,335,808	250,000	

\*By agreement, The Mater allocation of €250,000 is a first charge on grants payable to Beneficiaries. The balance of grants is allocated equally between CRC and Rehab. In 2018, the Board approved a grant of €1,546 to the Irish Heart and Lung Transplant Association.

### Grants Payable Account

	2018					2017				
	CRC	Rehab	The Mater	IH&LTA	Total	CRC	Rehab	The Mater	IH&LTA	Total
<b>Grants payable account</b>										
Opening balances due to beneficiaries	16,931	16,930			33,861	35,895	35,895			71,790
Grants payable before prize costs	1,253,814	1,253,814	250,000	1,546	2,759,174	1,335,809	1,335,808	250,000		2,921,617
Corporate support attributed to prize costs	(308,351)	(308,351)			(616,702)	(297,273)	(297,273)			(594,546)
Prize costs	945,463	945,463	250,000	1,546	2,142,472	1,038,536	1,038,535	250,000		2,327,071
Grants payable per the statement of financial activities	(940,000)	(940,000)	(250,000)	(1,546)	(2,131,546)	(1,057,500)	(1,057,500)	(250,000)		(2,365,000)
Less: amounts paid in the year	5,463	5,463			10,926	(18,964)	(18,965)			(37,929)
Closing balances due to beneficiaries	22,394	22,393			44,787	16,931	16,930			33,861

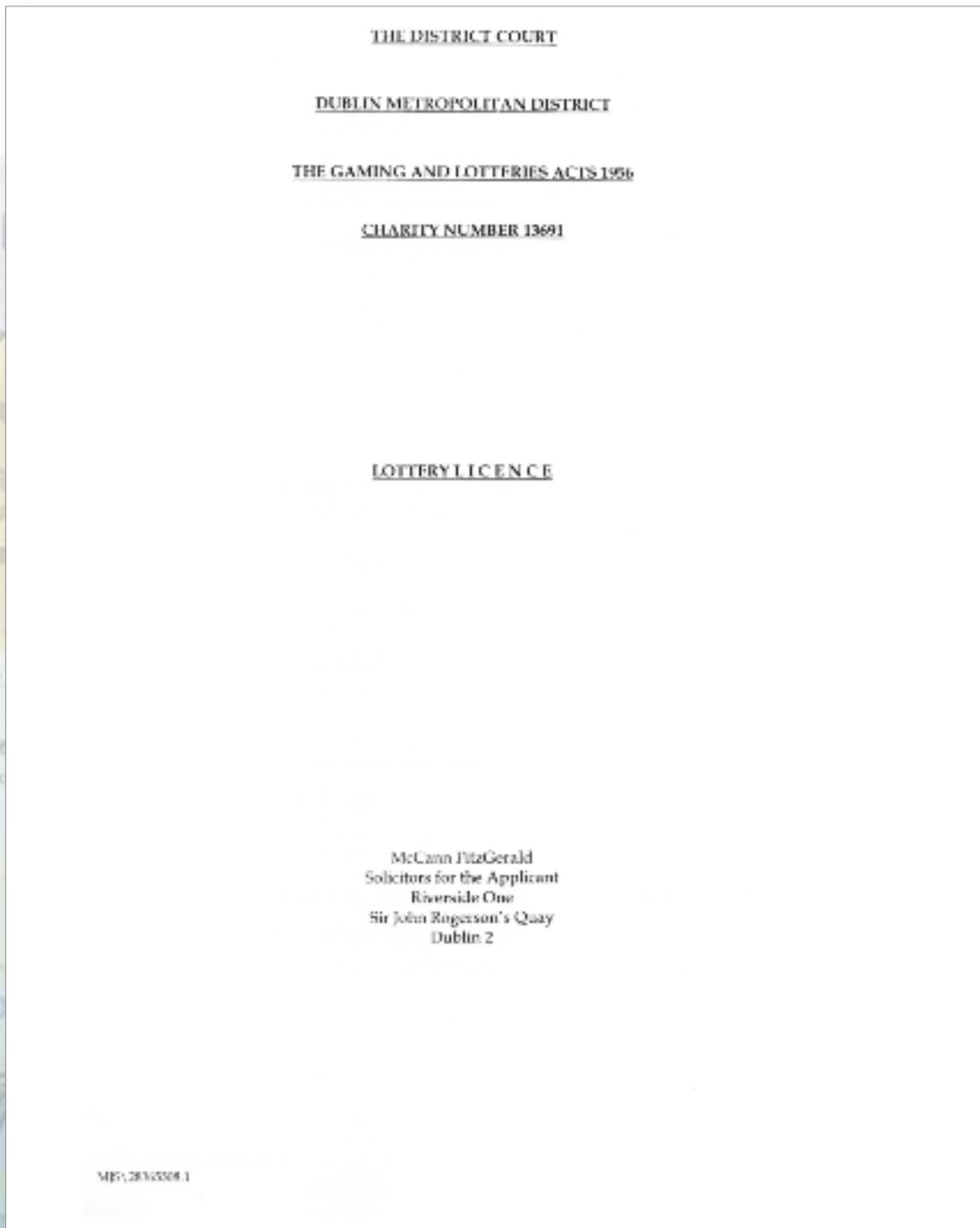
Statutory Return to An Garda Síochána.

Unaudited information.

# Statutory Return to An Garda Síochána

for the year ended 31 December 2018 (continued)

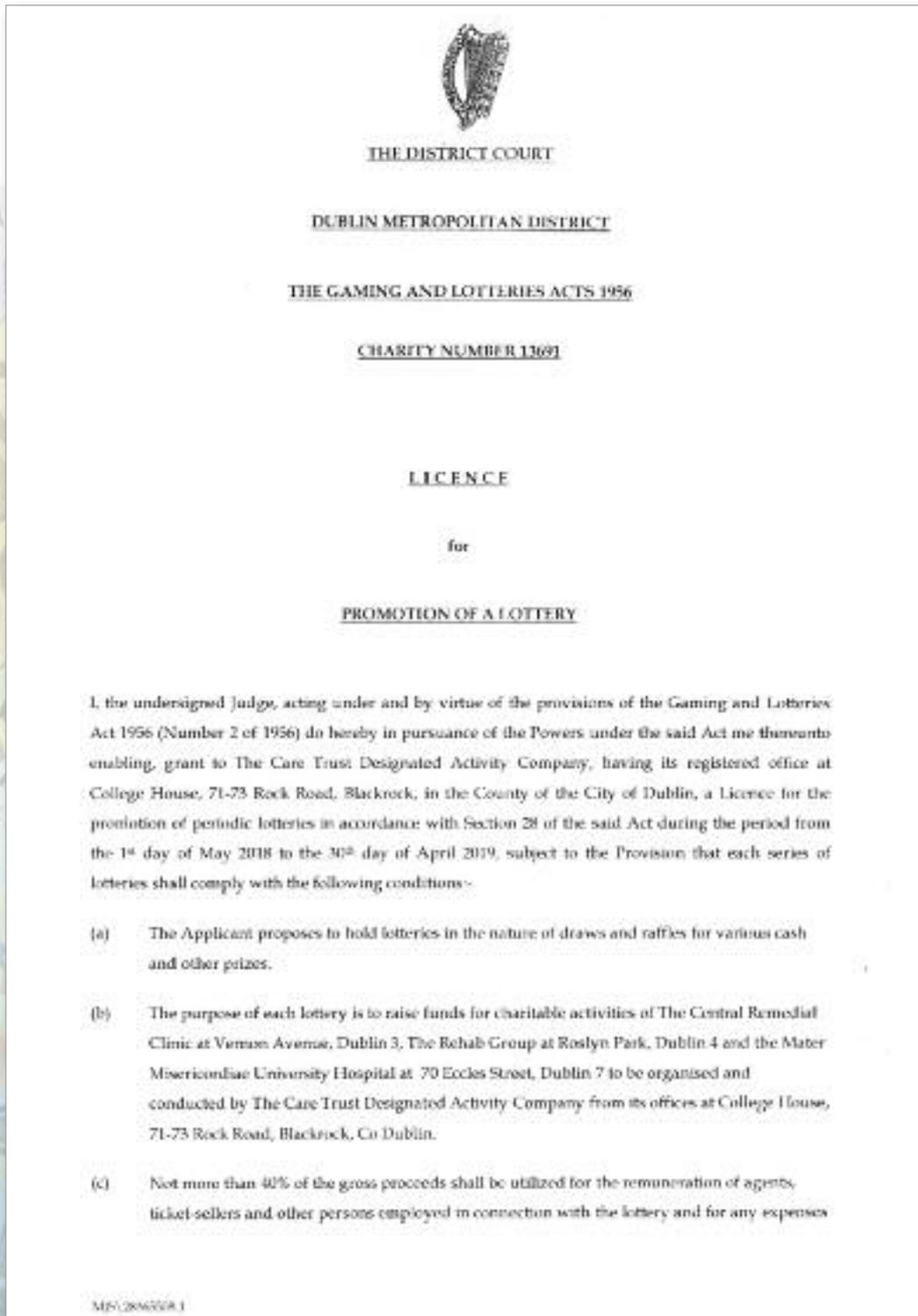
## Lottery Licence



# Statutory Return to An Garda Síochána

for the year ended 31 December 2018 (continued)

Lottery Licence (continued)



  
**THE DISTRICT COURT**  
**DUBLIN METROPOLITAN DISTRICT**  
**THE GAMING AND LOTTERIES ACTS 1956**  
**CHARITY NUMBER 11691**

**LICENCE**  
for  
**PROMOTION OF A LOTTERY**

I, the undersigned Judge, acting under and by virtue of the provisions of the Gaming and Lotteries Act 1956 (Number 2 of 1956) do hereby in pursuance of the Powers under the said Act me therunto enabling, grant to The Care Trust Designated Activity Company, having its registered office at College House, 71-73 Rock Road, Blackrock, in the County of the City of Dublin, a Licence for the promotion of periodic lotteries in accordance with Section 28 of the said Act during the period from the 1<sup>st</sup> day of May 2018 to the 30<sup>th</sup> day of April 2019, subject to the Provision that each series of lotteries shall comply with the following conditions:-

- The Applicant proposes to hold lotteries in the nature of draws and raffles for various cash and other prizes.
- The purpose of each lottery is to raise funds for charitable activities of The Central Remedial Clinic at Varnan Avenue, Dublin 3, The Rehab Group at Roslyn Park, Dublin 4 and the Mater Misericordiae University Hospital at 70 Eccles Street, Dublin 7 to be organised and conducted by The Care Trust Designated Activity Company from its offices at College House, 71-73 Rock Road, Blackrock, Co Dublin.
- Not more than 40% of the gross proceeds shall be utilized for the remuneration of agents, ticket-sellers and other persons employed in connection with the lottery and for any expenses

M5128663308.1

# Statutory Return to An Garda Síochána

for the year ended 31 December 2018 (continued)

Lottery Licence (continued)

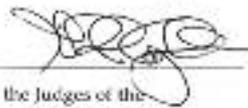
of promotion, including commission, and any first entry for the lottery shall be deemed to be a payment of commission to the extent of its value.

- (d) The total value of the prizes will be as follows: Various cash and other prizes amounting in total in any one week to not more than €30,000.00.

Dated at the Metropolitan District Court No. 23, Ground Floor, Aras Uí Dhálaigh, Inns Quay, Dublin 7, this 11<sup>th</sup> day of April 2018.



Signed:

A handwritten signature in black ink.

One of the Judges of the District Court assigned to the said District





# Statutory Return to An Garda Síochána for the year ended 31 December 2018 (continued)

## The Care Trust Draw Winners - March, April 2018

**The Care Trust**  
Supporting C.R.C., Rehab  
and Mater University Hospital

Check out "My Care Trust Account" in our mobile app to see the names and draw dates

### March Fiesta Winners

Sponsored by **Ford**

<b>1 Winner Draw 1 Ford Fiesta</b> <b>Noel McCluskey</b> Rings, Dublin 11	<b>2 Winner Draw 2 Ford Fiesta</b> <b>Rona Coburne</b> Templogue, Dublin 6	<b>3 Winner Draw 3 Ford Fiesta</b> <b>Gerard Waldron</b> Swords, Co Dublin
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**Agent's Car Winner Prize March 2018:**  
€250

Draw 1, March 2018:

Mr Joe Harte, Clonee, Dublin 15

**March Cash Splash**

1 Draw 1 Cash Winners	2 Draw 2 Cash Winners	3 Draw 3 Cash Winners
<p>€500</p> <p><b>Michael Farrell</b> Swords, Co Wick</p> <p><b>Margaret Boyle</b> Droghda, Co Dublin</p> <p><b>Deanna Murray</b> Sandyford, Co Wick</p> <p>€100</p> <p><b>Sean Kirby</b> Killeshel, Co Wick</p> <p><b>Silvia Ní Cheathra</b> Ballyvaughan, Co Wick</p> <p><b>Maeve McCoy</b> Rings, Dublin 11</p> <p><b>Jack O'Shea</b> Swords, Co Wick</p>	<p>€200</p> <p><b>Elizabeth Connor</b> Lone Islands</p> <p><b>Margo Sheehy</b> Droghda, Co Wick</p> <p><b>Kevlin McCarthy</b> Sandyford, Co Wick</p> <p>€100</p> <p><b>Robert Wolf</b> Janes Hill, Co Wick</p> <p><b>Sandra Johnston</b> Sandyford, Co Wick</p> <p><b>Patricia Keating</b> Lone Islands</p> <p><b>Margaret Lacey</b> Sandyford, Co Wick</p>	<p>€200</p> <p><b>Aislinn Sheehy</b> Sandyford, Co Wick</p> <p><b>Gerard J. Kelly</b> Maree, Co Wick</p> <p><b>Maureen Corrigan</b> Sandyford, Co Wick</p> <p>€100</p> <p><b>Matthew Scallan</b> Killeshel, Co Wick</p> <p><b>John Murphy</b> Sandyford, Co Wick</p> <p><b>Walter McCreesh</b> Sandyford, Co Wick</p> <p><b>Shirley Kehoe</b> Sandyford, Co Wick</p>

**The Care Trust**  
Supporting C.R.C., Rehab  
and Mater University Hospital

Check out "My Care Trust Account" in our mobile app to see the names and draw dates

### April Fiesta Winners

Sponsored by **Ford**

<b>1 Winner Draw 1 Ford Fiesta</b> <b>Mary Crowley</b> Clonsilla, Co Wick	<b>2 Winner Draw 2 Ford Fiesta</b> <b>Mille O'Gorman</b> Sandyford, Co Wick	<b>3 Winner Draw 3 Ford Fiesta</b> <b>Anthony Dolan</b> Dunelm, Dublin 14
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**Agent's Car Winner Prize April 2018:**  
€250

Draw 2, April 2018:

Mr Gerry O'Dowd, Pallaskenry, Co Limerick.

**April Cash Splash**

1 Draw 1 Cash Winners	2 Draw 2 Cash Winners	3 Draw 3 Cash Winners
<p>€200</p> <p><b>Christa McDevitt</b> Killeshel, Co Wick</p> <p><b>Clara Aislinn</b> Sandyford, Co Wick</p> <p><b>Trevor Marshall</b> Maree, Co Wick</p> <p>€100</p> <p><b>Angela Devonne</b> Killeshel, Co Wick</p> <p><b>Philip Doyle</b> Sandyford, Co Wick</p> <p><b>Mary Brennan</b> Sandyford, Co Wick</p> <p><b>Sharon Gallagher</b> Sandyford, Co Wick</p>	<p>€200</p> <p><b>Aislinn Sheehy</b> Sandyford, Co Wick</p> <p><b>Michelle Clavin</b> Sandyford, Co Wick</p> <p><b>Dorcas Gough</b> Sandyford, Co Wick</p> <p>€100</p> <p><b>Suzanne Connolly</b> Killeshel, Co Wick</p> <p><b>Siobhán O'Shea</b> Sandyford, Co Wick</p> <p><b>Way O'Leary</b> Sandyford, Co Wick</p> <p><b>Brendan Maloney</b> Sandyford, Co Wick</p>	<p>€200</p> <p><b>Aislinn Sheehy</b> Sandyford, Co Wick</p> <p><b>Elizabeth Curran</b> Sandyford, Co Wick</p> <p><b>Anthony McGrath</b> Sandyford, Co Wick</p> <p>€100</p> <p><b>P.J. Kelly</b> Sandyford, Co Wick</p> <p><b>Angela Devonne</b> Sandyford, Co Wick</p> <p><b>Maureen Woodcock</b> Sandyford, Co Wick</p> <p><b>Mel Worth</b> Sandyford, Co Wick</p>

Your contribution makes a difference!

# Statutory Return to An Garda Síochána for the year ended 31 December 2018 (continued)

## The Care Trust Draw Winners – May, June 2018



**May Fiesta Winners**

1 **Winner Draw 1 Ford Fiesta**  
Maura Dunne  
Drogheda, Co. Louth

2 **Winner Draw 2 Ford Fiesta**  
Deirdre O'Connor  
Clayton, Co. Galway

3 **Winner Draw 3 Ford Fiesta**  
Joe Cockigan  
Templemore, Co. Tipperary



**May Cash Splash**

1 **Draw 1 Cash Winners**

- €500: Stephen Deegan (Kesh, Co. Wick), John Wood (Mulling, Co. Wick), Margaret Walsh (Lisnaree, Co. Wick)
- €100: John Hurry (Coom, Co. Wick), Annette Ryan (Mallow, Co. Wick), Niall Buckley (Mallow, Co. Wick), Patrick Tassery (Mallow, Co. Wick)

2 **Draw 2 Cash Winners**

- €200: Ann Murphy (Carrigrohane, Co. Wick), Thomas Johnson (Carrigrohane, Co. Wick), Eileen Ward (Carrigrohane, Co. Wick)
- €100: Eleanor Shephard (Carrigrohane, Co. Wick), John Murray (Carrigrohane, Co. Wick), Carol Bennett (Carrigrohane, Co. Wick), Malvina Maloney (Carrigrohane, Co. Wick)

3 **Draw 3 Cash Winners**

- €200: Peadar Fitzgerald (Carrigrohane, Co. Wick), Kaitie Sheehan (Carrigrohane, Co. Wick), Margaret McDonnell (Carrigrohane, Co. Wick)
- €100: Joan Ward (Carrigrohane, Co. Wick), Elizabeth Gavigan (Carrigrohane, Co. Wick), Patricia McFadden (Carrigrohane, Co. Wick), Mick Ryan (Carrigrohane, Co. Wick)



**June Fiesta Winners**

1 **Winner Draw 1 Ford Fiesta**  
Edmond & Margaret Moyran  
Dunrobin, Co. Louth

2 **Winner Draw 2 Ford Fiesta**  
Louis Cullen  
Mullinacree, Co. Galway

3 **Winner Draw 3 Ford Fiesta**  
Joe Connolly  
Birr, Co. Offaly



**June Cash Splash**

1 **Draw 1 Cash Winners**

- €200: Keith Butler (Kesh, Co. Wick), John Donagan (Mulling, Co. Wick), Geraldine Healy (Mulling, Co. Wick)
- €100: Thomas Barrett (Mulling, Co. Wick), Jean Murray (Mulling, Co. Wick), Marie Cleave (Mulling, Co. Wick), Kieran Murno (Mulling, Co. Wick)

2 **Draw 2 Cash Winners**

- €200: Jane Malone (Mulling, Co. Wick), Patrick McGuire (Mulling, Co. Wick), Mary Madden (Mulling, Co. Wick)
- €100: Noel Murphy (Mulling, Co. Wick), Eileen Morker (Mulling, Co. Wick), Marie Martin (Mulling, Co. Wick), Hugh O'Reilly (Mulling, Co. Wick)

3 **Draw 3 Cash Winners**

- €200: Maura O'Boyle (Mulling, Co. Wick), Edward Dotts (Mulling, Co. Wick), Barbara O'Reilly (Mulling, Co. Wick)
- €100: Maura O'Boyle (Mulling, Co. Wick), Ted O'Brien (Mulling, Co. Wick), Catherine Fitz Conroy (Mulling, Co. Wick), Michael Stone (Mulling, Co. Wick)

# Statutory Return to An Garda Síochána for the year ended 31 December 2018 (continued)

## The Care Trust Draw Winners - July, August 2018

**The Care Trust**  
Supporting C.R.C., Rehab  
and Mater University Hospital

Check out "My Care Trust Account" at our website www.thecaretrust.ie See Resources and How to Log In

**July Fiesta Winners**

Sponsored by **Ford**

<b>1 Winner Draw 1 Ford Fiesta</b>	<b>2 Winner Draw 2 Ford Fiesta</b>	<b>3 Winner Draw 3 Ford Fiesta</b>
<b>Noel Hegarty</b> Kilcar, Co Donegal	<b>Patrick Doyle</b> Anra, Co Clare	<b>Sean McLean</b> Leam, Co Dublin

Site and entrance to Mater The Care Trust (C.R.C., Rehab), Broomfield, Co Dublin, A96 PN. Tel: 01 800 9000. Local: 01 800 9000. Email: info@thecaretrust.ie

**July Cash Splash**

1 Draw 1 Cash Winners	2 Draw 2 Cash Winners	3 Draw 3 Cash Winners
<p>€200</p> <p><b>Mary Phipps</b> Wexford, Co Wick</p> <p><b>William Conlon</b> Carrigrohane, Co Wick</p> <p><b>Mary Maugh</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Trevor Dalop</b> Malahide, Co Dublin</p> <p><b>Margaret Collins</b> Carrigrohane, Co Wick</p> <p><b>James Malone</b> Kilcar, Co Donegal</p> <p><b>Arthur Brady</b> Kilcar, Co Donegal</p>	<p>€250</p> <p><b>Jack Flanagan</b> Carrigrohane, Co Wick</p> <p><b>Mary Gillan</b> Kilcar, Co Donegal</p> <p><b>Thomas Browne</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Doreen Neenan</b> Kilcar, Co Donegal</p> <p><b>Laurence Sheehy</b> Kilcar, Co Donegal</p> <p><b>Rita O'Shaughnessy</b> Kilcar, Co Donegal</p> <p><b>Lorraine Kilkenny</b> Kilcar, Co Donegal</p>	<p>€200</p> <p><b>Conor Maguire</b> Kilcar, Co Donegal</p> <p><b>Sean Keegan</b> Kilcar, Co Donegal</p> <p><b>Elizabeth Grissman</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Shelia Ward</b> Kilcar, Co Donegal</p> <p><b>Pat McLaughlin</b> Kilcar, Co Donegal</p> <p><b>Teresa Duggan</b> Kilcar, Co Donegal</p> <p><b>Siobhan Shink</b> Kilcar, Co Donegal</p>

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**August Fiesta Winners**

Sponsored by **Ford**

<b>1 Winner Draw 1 Ford Fiesta</b>	<b>2 Winner Draw 2 Ford Fiesta</b>	<b>3 Winner Draw 3 Ford Fiesta</b>
<b>James Powell</b> Carrigrohane, Co Wick	<b>Patrick Green</b> Kilcar, Co Donegal	<b>Con Malley</b> Dundalk, Co Louth

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**August Cash Splash**

1 Draw 1 Cash Winners	2 Draw 2 Cash Winners	3 Draw 3 Cash Winners
<p>€200</p> <p><b>Loretta Moran</b> Kilcar, Co Donegal</p> <p><b>William Burke</b> Kilcar, Co Donegal</p> <p><b>Conorine Flynn</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Thomas Cornevin</b> Kilcar, Co Donegal</p> <p><b>John O'Connell</b> Kilcar, Co Donegal</p> <p><b>Hannah O'Sullivan</b> Kilcar, Co Donegal</p> <p><b>Margaret Coleman</b> Kilcar, Co Donegal</p>	<p>€250</p> <p><b>Dyanna O'Leary</b> Kilcar, Co Donegal</p> <p><b>Arlene McKeough</b> Kilcar, Co Donegal</p> <p><b>Kevin Dwyer</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Ann Doyle</b> Kilcar, Co Donegal</p> <p><b>Marian Kelly</b> Kilcar, Co Donegal</p> <p><b>Bernadette Doherty</b> Kilcar, Co Donegal</p> <p><b>Natalie O'Malley Moore</b> Kilcar, Co Donegal</p>	<p>€200</p> <p><b>Marie Ward</b> Kilcar, Co Donegal</p> <p><b>Laura Byrne</b> Kilcar, Co Donegal</p> <p><b>Roland &amp; Marie Cahill</b> Kilcar, Co Donegal</p> <p>€100</p> <p><b>Joe Monaghan</b> Kilcar, Co Donegal</p> <p><b>Shelia Ward</b> Kilcar, Co Donegal</p> <p><b>Ken Ashmore</b> Kilcar, Co Donegal</p> <p><b>Elaine Quinn</b> Kilcar, Co Donegal</p>

Agent's Car Winner Prize August 2018: €250

Draw 3, August 2018: Ms Caroline Mallon, Dundalk, Co Louth.

# Statutory Return to An Garda Síochána for the year ended 31 December 2018 (continued)

## The Care Trust Draw Winners – September, October 2018

**The Care Trust**  
Supporting C.R.C., Rehab  
and Mater University Hospital

Check out "My Care Trust Account" on our website www.thecaretrust.ie for more information on how to enter.

**September Fiesta Winners**

Sponsored by **Ford**

**1 Winner Draw 1 Ford Fiesta**  
Marie Kinane  
Denhamstown, Co Tipperary

**2 Winner Draw 2 Ford Fiesta**  
Lena Clancy  
St. A. Hill Road,  
Co Sligo

**3 Winner Draw 3 Ford Fiesta**  
John Costello  
Ramesale,  
Co Limerick

For more information on how to enter or if you have any queries, please contact us on 01 854 7100 or visit our website www.thecaretrust.ie

Agent's Prize-Car Winner September 2018: €250

Draw 2, September, 2018:  
Mr George Stewart, Grange, Co Sligo.

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**September Cash Splash**

**1 Draw 1 Cash Winners**

- €200: Michael Murray, Malton, Co Wick; James McEvilly, Tullamore, Co Wick; Lena Pridemore, Carrigrohane, Co Tipperary
- €100: Gabriel McCole, Carrigrohane, Co Tipperary; Clive Wester, Carrigrohane, Co Tipperary; Maurice Foley, Carrigrohane, Co Tipperary; Kathleen McDonald, Tullamore, Co Wick

**2 Draw 2 Cash Winners**

- €200: Francis Hanley, Carrigrohane, Co Wick; John Keogh, Carrigrohane, Co Wick; Patrick Doherty, Carrigrohane, Co Wick
- €100: Mary Loughlin, Carrigrohane, Co Wick; Fran McGovern, Carrigrohane, Co Wick; William King, Carrigrohane, Co Wick; Joe Coughlan, Carrigrohane, Co Wick

**3 Draw 3 Cash Winners**

- €200: The O'Neill Family, Carrigrohane, Co Wick; Mary Deegan, Carrigrohane, Co Wick; Pat Kinsella, Carrigrohane, Co Wick
- €100: Anna Kinane, Carrigrohane, Co Wick; Alan Whelan, Carrigrohane, Co Wick; Philomena McPartland, Carrigrohane, Co Wick; Stan Monahan, Carrigrohane, Co Wick

Your contribution makes a difference!

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**October Fiesta Winners**

Sponsored by **Ford**

**1 Winner Draw 1 Ford Fiesta**  
Florian Sheehan  
Mullacreevy,  
Co Cork

**2 Winner Draw 2 Ford Fiesta**  
Susan Kelleher  
Barry,  
Co Cork

**3 Winner Draw 3 Ford Fiesta**  
Resolven Conroy  
Rathfriland,  
Dublin 15

For more information on how to enter or if you have any queries, please contact us on 01 854 7100 or visit our website www.thecaretrust.ie

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**October Cash Splash**

**1 Draw 1 Cash Winners**

- €200: Wilma Grogan, Carrigrohane, Co Wick; Derek Sneyd, Carrigrohane, Co Wick; Karen Hickey, Carrigrohane, Co Wick
- €100: Terence Leydon, Carrigrohane, Co Wick; Herbert O'Callaghan, Carrigrohane, Co Wick; Joe O'Rourke, Carrigrohane, Co Wick; Gerarda O'Reilly, Carrigrohane, Co Wick

**2 Draw 2 Cash Winners**

- €200: Mary Gannon, Carrigrohane, Co Wick; Eric Mahto, Carrigrohane, Co Wick; David Shanley, Carrigrohane, Co Wick
- €100: Frankie Laffan, Carrigrohane, Co Wick; Brenda Lavery, Carrigrohane, Co Wick; Spiridie O'Leary, Carrigrohane, Co Wick; Sharon Stewart, Carrigrohane, Co Wick

**3 Draw 3 Cash Winners**

- €200: Jane Doran, Carrigrohane, Co Wick; Genevieve Lavery, Carrigrohane, Co Wick; Catherine Evans, Carrigrohane, Co Wick
- €100: Gary Hutchinson, Carrigrohane, Co Wick; Mary Sheehan, Carrigrohane, Co Wick; Teresa Foley, Carrigrohane, Co Wick; Peter Hayes, Carrigrohane, Co Wick

Your contribution makes a difference!





# Everyone is a Winner

## Lisa Boylan

*"My name is Lisa. I am quadriplegic and I am unable to communicate through speech. I take part in programmes and activities at RehabCare in Stillorgan, Dublin. Assistive Technology increases my independence. Using eye-gaze technology connected to smart integrated HOME devices I have much more autonomy and independence. I can act on my own decisions instead of relying on others.*

*I've so many friends here, it's such a good community of people. My team are great, it's a lot of fun. I've been supported to live an independent life through using new technologies. I can watch TV and play music using the latest devices. I'm now able to communicate better.*

*I'm able to text my friends on my mobile using eye-gaze technology."*

Lisa Boylan

## Aoife Elliott

*"As parents do all over the world, we too watched our daughter grow and develop and we are proud of her achievements.*

*With the wonderful support which she needed so much of and which she received ten-fold from the fantastic team of therapists, doctors and specialists in the CRC, Aoife, our little girl has grown into a confident young woman."*

*Proud parents,  
Veron and Greg Elliott*



***Everyone is a Winner***

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